

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2021

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 000-27816

REDWOOD MORTGAGE INVESTORS VIII,
a California Limited Partnership

(Exact name of registrant as specified in its charter)

California
(State or other jurisdiction of
incorporation or organization)

177 Bovet Road, Suite 520, San Mateo, CA
(Address of principal executive offices)

94-3158788
(I.R.S. Employer
Identification No.)

94402
(Zip Code)

(650) 365-5341

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered
None		

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES NO

Part I – FINANCIAL INFORMATION
Item 1. FINANCIAL STATEMENTS
REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Consolidated Balance Sheets
September 30, 2021 (unaudited) and December 31, 2020 (audited)
(\$ in thousands)

	September 30, 2021	December 31, 2020
ASSETS		
Cash, in banks	\$ 1,255	\$ 364
Loan payments in trust	742	116
Loans		
Principal	70,227	74,080
Advances	125	164
Accrued interest	544	716
Loan balances secured by deeds of trust	70,896	74,960
Allowance for loan losses	(55)	(50)
Loan balances secured by deeds of trust, net	70,841	74,910
Real estate owned (REO), net	8,258	8,805
Debt issuance costs, net	27	67
Receivable from related party (Note 3)	1	2
Other assets	96	57
Total assets	\$ 81,220	\$ 84,321
LIABILITIES AND PARTNERS' CAPITAL		
Accounts payable	\$ 135	\$ 184
Accrued liabilities	1,052	882
Line of credit	10,000	2,453
Payable to related party (Note 3)	1	—
Mortgages payable	1,453	2,449
Total liabilities	12,641	5,968
Commitments and Contingencies (Note 8)		
Partners' capital		
Limited partners' capital	72,735	82,991
General partners' deficit	(634)	(655)
Total partners' capital	72,101	82,336
Receivable from manager (formation loan)	(3,522)	(3,983)
Partners' capital, net of formation loan	68,579	78,353
Total liabilities and partners' capital	\$ 81,220	\$ 84,321

The accompanying notes are an integral part of these unaudited consolidated financial statements.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Consolidated Statements of Income
For the Three and Nine Months Ended September 30, 2021 and 2020 (\$ in thousands) (unaudited)**

	Three Months Ended September		Nine Months Ended September 30	
	2021	2020	2021	2020
Revenue				
Interest income	\$ 1,669	\$ 1,574	\$ 5,308	\$ 5,419
Interest expense				
Line of credit	(108)	(15)	(275)	(28)
Mortgages payable	(20)	(26)	(71)	(33)
Total interest expense	(128)	(41)	(346)	(61)
Net interest income	1,541	1,533	4,962	5,358
Late fees	5	41	41	54
Total revenue, net	1,546	1,574	5,003	5,412
Provision for (recovery of) loan losses	5	(8)	4	(134)
Operations expense				
Mortgage servicing fees	265	286	825	924
Asset management fees	71	84	223	265
Costs from Redwood Mortgage Corp.	148	185	502	676
Professional services	224	275	817	885
REO, net (Note 5)	83	51	425	23
Other	9	1	40	18
Total operations expense	800	882	2,832	2,791
Net income	<u>\$ 741</u>	<u>\$ 700</u>	<u>\$ 2,167</u>	<u>\$ 2,755</u>
Net income				
Limited partners (99%)	\$ 734	\$ 693	\$ 2,146	\$ 2,727
General partners (1%)	7	7	21	28
	<u>\$ 741</u>	<u>\$ 700</u>	<u>\$ 2,167</u>	<u>\$ 2,755</u>

The accompanying notes are an integral part of these unaudited consolidated financial statements.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Consolidated Statements of Changes in Partners' Capital**

**For the Three Months Ended September 30, 2021
(\$ in thousands) (unaudited)**

	Limited Partners' Capital	General Partners' Capital (Deficit)	Total Partners' Capital
Balance, June 30, 2021	\$ 76,087	\$ (641)	\$ 75,446
Net income	734	7	741
Distributions	(383)	—	(383)
Withdrawals	(3,703)	—	(3,703)
Balance, September 30, 2021	<u>\$ 72,735</u>	<u>\$ (634)</u>	<u>\$ 72,101</u>

**For the Nine Months Ended September 30, 2021
(\$ in thousands) (unaudited)**

	Limited Partners' Capital	General Partners' Capital (Deficit)	Total Partners' Capital
Balance, December 31, 2020	\$ 82,991	\$ (655)	\$ 82,336
Net income	2,146	21	2,167
Distributions	(1,156)	—	(1,156)
Withdrawals	(11,246)	—	(11,246)
Balance, September 30, 2021	<u>\$ 72,735</u>	<u>\$ (634)</u>	<u>\$ 72,101</u>

The accompanying notes are an integral part of these unaudited consolidated financial statements.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Consolidated Statements of Changes in Partners' Capital**

**For the Three Months Ended September 30, 2020
(\$ in thousands) (unaudited)**

	Limited Partners' Capital	General Partners' Capital (Deficit)	Total Partners' Capital
Balance, June 30, 2020	\$ 90,537	\$ (668)	\$ 89,869
Net income	693	7	700
Distributions	(457)	—	(457)
Withdrawals	(4,170)	—	(4,170)
Balance, September 30, 2020	<u>\$ 86,603</u>	<u>\$ (661)</u>	<u>\$ 85,942</u>

**For the Nine Months Ended September 30, 2020
(\$ in thousands) (unaudited)**

	Limited Partners' Capital	General Partners' Capital (Deficit)	Total Partners' Capital
Balance, December 31, 2019	\$ 98,770	\$ (689)	\$ 98,081
Net income	2,727	28	2,755
Distributions	(1,400)	—	(1,400)
Withdrawals	(13,494)	—	(13,494)
Balance, September 30, 2020	<u>\$ 86,603</u>	<u>\$ (661)</u>	<u>\$ 85,942</u>

The accompanying notes are an integral part of these unaudited consolidated financial statements.

REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Consolidated Statements of Cash Flows
For the Nine Months Ended September 30, 2021 and 2020
(\$ in thousands) (unaudited)

	Nine Months Ended September 30	
	2021	2020
Operating activities		
Interest income received	\$ 5,480	\$ 4,879
Interest expense	(265)	—
Late fees and other loan income	105	54
Operations expense	(2,457)	(2,514)
Total cash provided by operating activities	2,863	2,419
Investing activities		
Loans		
Loans funded	(21,111)	(3,775)
Principal collected	19,449	7,441
Loan transferred from related mortgage fund	(1,371)	—
Loans transferred to related mortgage fund	5,711	2,297
Loans sold to non-affiliate	485	—
Advances received from (made on) loans	39	(62)
Recovery of loan losses	—	134
Total - Loans	3,202	6,035
REO - sales proceeds, net	216	186
Total cash provided by investing activities	3,418	6,221
Financing activities		
Partners' capital		
Partner withdrawals, net of early withdrawal penalties	(11,126)	(13,326)
Partner distributions	(1,156)	(1,400)
RMC payments - formation loan	341	—
Cash distributions to partners, net	(11,941)	(14,726)
Promissory note received from related party	—	850
Mortgages repaid	(996)	—
Line of credit		
Advances	16,847	1,515
Repayments	(9,300)	—
Debt issuance costs	—	(108)
Cash provided by line of credit	7,547	1,407
Total cash (used in) financing activities	(5,390)	(12,469)
Net increase (decrease) in cash	891	(3,829)
Cash, beginning of period	364	4,142
Cash, end of period	\$ 1,255	\$ 313

The accompanying notes are an integral part of these unaudited consolidated financial statements.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Consolidated Statements of Cash Flows
For the Nine Months Ended September 30, 2021 and 2020
(\$ in thousands) (unaudited)**

Reconciliation of net income to net cash provided by operating activities:

	Nine Months Ended September 30	
	2021	2020
Cash flows from operating activities		
Net income	\$ 2,167	\$ 2,755
Adjustments to reconcile net income to net cash provided by operating activities		
Provision for loan losses	5	(134)
Amortization of debt issuance costs	40	27
REO – gain on disposal	(79)	(68)
REO – impairment	294	—
Change in operating assets and liabilities		
Loan payments in trust	64	—
Accrued interest	172	(420)
Prepaid interest	—	(121)
Receivable from related party	1	—
Other assets	(39)	—
Accounts payable and accrued liabilities	237	303
Payable to related party	1	77
Net cash provided by operating activities	<u>\$ 2,863</u>	<u>\$ 2,419</u>
Supplemental disclosures of cash flow information - REO		
Non-cash investing activities		
Real estate (REO) acquired by foreclosure	\$ —	\$ 5,787
Mortgages payable (REO acquired by foreclosure)	—	(2,449)
Mortgage payable interest, property taxes, and other liabilities assumed at foreclosure	—	(175)
Settlement of loan and interest receivable net of liabilities assumed at foreclosure	—	(3,163)

Non-cash investing activities includes \$2,331,000 for the nine months ended September 30, 2020 for loans transferred to held for sale. There were no loans transferred to held for sale during the nine months ended September 30, 2021. Non-cash financing activity for the nine months ended September 30, 2021 and 2020 includes early withdrawal penalties of approximately \$120,000 and \$168,000, respectively. Early withdrawal penalties are applied as a reduction to the formation loan.

The accompanying notes are an integral part of these unaudited consolidated financial statements.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

NOTE 1 – ORGANIZATION AND GENERAL

Redwood Mortgage Investors VIII, a California Limited Partnership (“RMI VIII” or “the partnership”), was formed in 1993 to engage in business as a mortgage lender and investor by making and holding-for-investment mortgage loans secured by California real estate, primarily by first and second deeds of trust. The partnership is externally managed by Redwood Mortgage Corp. (“RMC” or “the manager”). The general partners are RMC and Michael R. Burwell (Burwell), the President, Secretary and Treasurer of RMC and its principal shareholder. RMC provides the personnel and services necessary to conduct the business as RMI VIII has no employees of its own. The general partners are entitled to one percent (1%) of profits or loss of the partnership. The mortgage loans the partnership funds and/or invests in, are arranged and generally are serviced by RMC.

In the opinion of management of RMC, the accompanying unaudited consolidated financial statements contain all adjustments, consisting of normal, recurring adjustments, necessary to present fairly the consolidated financial information included therein. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in the partnership’s Form 10-K for the year ended December 31, 2020 filed with the U.S. Securities and Exchange Commission (SEC). The results of operations for the three and nine months ended September 30, 2021 are not necessarily indicative of the operating results to be expected for the full year.

The rights, duties, and powers of the limited partners and general partners of the partnership are governed by the Limited Partnership Agreement (“Partnership Agreement”). Limited partners representing a majority of the outstanding units may, without the consent of the general partners, vote to: (i) dissolve the partnership; (ii) amend the Partnership Agreement subject to certain limitations; (iii) approve or disapprove the sale of all or substantially all of the assets of the partnership; and (iv) remove or replace one or all of the general partners. A majority in interest of partnership units is required to elect a new general partner to continue the partnership business after a general partner ceases to be a general partner due to its withdrawal.

The following is a summary of certain provisions of the Partnership Agreement and is qualified in its entirety by the terms of the Partnership Agreement itself. Limited partners should refer to the Partnership Agreement for complete disclosure of its provisions.

The manager is responsible for managing the business and affairs of RMI VIII, subject to the voting rights of the partners on specified matters. The manager acting alone has the power and authority to act for and bind the partnership. RMC is entitled to fees and reimbursements of qualifying costs as specified in the Partnership Agreement.

The partnership’s primary investment objectives are to:

- yield a high rate of return from mortgage lending, after the payment of certain fees and expenses to the general partners and their related mortgage funds;
- preserve and protect the partnership’s capital

Net income (losses) are allocated among the limited partners according to their respective capital accounts after one percent (1%) of the net income (losses) are allocated to the general partners. The monthly results are subject to subsequent adjustment as a result of quarterly and year-end accounting and reporting. Investors should not expect the partnership to provide tax benefits of the type commonly associated with limited partnership tax shelter investments. Federal and state income taxes are the obligation of the partners, other than the annual California franchise tax and the California LLC cash receipts taxes paid by the partnership’s subsidiaries.

The partnership’s net income, cash available for distribution, and net-distribution rate fluctuates depending on:

- loan origination volume and the balance of capital available to lend;
- the current and future interest rates negotiated with borrowers;
- line of credit advances, repayments and the interest rate thereon;
- loan sales to unaffiliated third parties, and any gains received thereon;
- the amount of fees and cost reimbursements to RMC;
- the timing and amount of other operation expense; and
- the timing and amount of payments from RMC on the formation loan.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

The ongoing sources of funds for loans are the proceeds (net of withdrawals from limited partners' capital accounts and operation expense) from:

- loan payoffs;
- borrowers' monthly principal and interest payments;
- line of credit advances;
- loan sales to unaffiliated third parties;
- REO sales;
- payments from RMC on the outstanding balance of the formation loan; and
- earnings retained (i.e., not distributed) in partners' capital accounts.

The partnership intends to hold until maturity the loans in which it invests and does not presently intend to invest in mortgage loans primarily for the purpose of reselling such loans in the ordinary course of business; however, the partnership may sell mortgage loans (or fractional interests therein) when the manager determines that it appears to be advantageous for the partnership to do so, based upon then current interest rates, the length of time that the loan has been held by the partnership, the partnership's credit risk and concentration risk and the overall investment objectives of the partnership. Loans sold to third parties may be sold for par, at a premium or, in the case of non-performing or under performing loans, at a discount. Partnership loans may be sold to third parties or to the manager or its related mortgage funds; however, any loan sold to the manager or a related mortgage fund thereof will be sold for a purchase price equal to the greater of (i) the par value of the loan or (ii) the fair market value of the loan. The manager will not receive commissions or broker fees with respect to loan sales conducted for the partnership; however, selling loans will increase partnership capital available for investing in new loans for which the manager will earn brokerage fees and other forms of compensation.

COVID-19

Given the ongoing and dynamic nature of the impacts on peoples' lives, the healthcare system and its resources, and the economy and real estate markets since the World Health Organization declared the COVID-19 outbreak a pandemic, it is not possible to predict or estimate the impact - for the remainder of 2021 and the years beyond - of the COVID-19 outbreak on the financial condition, the liquidity or the results of operations of the partnership. While the partnership has not incurred material disruptions to date, the rapid developments and fluidity of COVID-19 may cause the manager to continue to adjust its business operations, lending parameters, and collection practices and processes for past-due loans. The majority of borrowers have continued to make monthly payments and/or negotiated in good faith resulting in extensions on terms consistent with the original loan terms. No loan losses were incurred in the first nine months of 2021 and none were incurred in 2020.

During 2020 and to a lesser extent in 2021, as a result of the disruptions caused by the pandemic, the partnership has experienced a manageable increase in requests for loan extensions, payment delinquencies and requests for forbearance agreements from borrowers. Market conditions, regulatory restrictions on the partnership's enforcement rights with respect to loans in default, delays in foreclosure proceedings, including moratoriums in some jurisdictions, and backlogs in the courts has increased the timeline to resolve non-performing and /or maturing loans.

Distribution to limited partners

At the time of their subscription to the partnership, limited partners elected either to receive monthly, quarterly or annual cash distributions from the partnership, or to compound income in their capital account. If an investor initially elected to receive monthly, quarterly or annual distributions, such election, once made, is irrevocable. If the investor initially elected to compound income in their capital account, in lieu of cash distributions, the investor may, after three (3) years, change the election and receive monthly, quarterly or annual cash distributions. Income allocable to limited partners who elect to compound income in their capital account will be retained by the partnership for making further loans or for other proper partnership purposes and such amounts will be added to such limited partners' capital accounts. The percentage of limited partners electing distribution of allocated net income, by weighted average to total partners' capital was approximately 60% and 62% at September 30, 2021 and 2020, respectively.

To determine the amount of cash to be distributed in any month, the manager relies in part on its forecast of the partnership's full-year net income, which takes into account the difference between the forecasted net income for the remainder of the year and actual results in the year to date and the requirement to maintain cash to meet the partnership's obligations.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

Capital withdrawals

There are substantial restrictions on transferability of units of partnership interest, and there is no established public trading and/or secondary market for the units. To provide liquidity to limited partners, the Partnership Agreement provides that limited partners, after the minimum five-year period, may withdraw all or a portion of their capital accounts in 20 quarterly installments or longer, as determined by the general partners in light of partnership cash flow, beginning the last day of the calendar quarter following the quarter in which the notice of withdrawal is given. A limited partner may liquidate all or a part of the limited partner's capital account in four quarterly installments beginning on the last day of the calendar quarter following the quarter in which the notice of withdrawal is given, subject to a 10% early withdrawal penalty applicable to any sums withdrawn prior to the time when such sums could have been withdrawn without penalty. There is a limited right of accelerated liquidation for an investor's heirs upon an investor's death.

The partnership has not established a cash reserve from which to fund withdrawals and, accordingly, the partnership's capacity to return a limited partner's capital is subject to the availability of partnership cash. The general partner is under no obligation to sell loans from the portfolio in order to honor withdrawal requests, and the program can be restricted or suspended at any time. Cash flow is considered to be available only after all current partnership expenses have been paid (including compensation to the general partners and related mortgage funds) and adequate provision has been made for the payment of all periodic cash distributions on a pro rata basis which must be paid to limited partners who elected to receive such distributions upon subscription for units. Per the Partnership Agreement, no more than 20% of the total limited partners' capital account balances at the beginning of any year may be liquidated during any calendar year. Notwithstanding this 20% limitation, the general partners have the discretion to further limit the percentage of total limited partners' capital accounts that may be withdrawn in order to comply with the safe harbor provisions of the regulations under Section 7704 of the Internal Revenue Code of 1986, as amended, to avoid the partnership being taxed as a corporation. If notices of withdrawal in excess of these limitations are received by the general partners, the priority of distributions among limited partners is determined as follows: first to those limited partners withdrawing capital accounts according to the 20 quarter or longer installment liquidation period, then to benefit plan investors withdrawing capital accounts after five years over four quarterly installments, then to executors, heirs, and other administrators withdrawing capital accounts upon the death of a limited partner and finally to all other limited partners withdrawing capital accounts. Except as provided above, withdrawal requests will be considered by the general partners in the order received.

Term of the partnership

The partnership will continue until 2032, unless sooner terminated as provided in the Partnership Agreement.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements are prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). The partnership's consolidated financial statements include the accounts of the partnership, its wholly-owned subsidiaries (consisting of single-member limited liability companies owning a single real property asset). All significant intercompany transactions and balances have been eliminated in consolidation.

Reclassifications

Certain reclassifications, not affecting previously reported net income or total partners' capital, have been made to the previously issued consolidated financial statements to conform to the current period presentation.

Management estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions about the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities, at the dates of the financial statements and the reported amounts of revenues and expenses during the reported periods. Such estimates relate principally to the determination of the allowance for loan losses, including, when applicable, the valuation of impaired loans (which itself requires determining the fair value of the collateral), and the valuation of real estate owned, at acquisition and subsequently. Actual results could differ materially from these estimates.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

Fair value estimates

GAAP defines fair value as the price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

Fair values of assets and liabilities are determined based on the fair value hierarchy established in GAAP. The hierarchy is comprised of three levels of inputs to be used.

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the partnership has the ability to access at the measurement date. An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2 inputs are inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly in active markets and quoted prices for identical assets or liabilities that are not active, and inputs other than quoted prices that are observable or inputs derived from or corroborated by market data.
- Level 3 inputs are unobservable inputs for the asset or liability. Unobservable inputs reflect the partnership's own assumptions about the assumptions market participants would use in pricing the asset or liability (including assumptions about risk). Unobservable inputs are developed based on the best information available in the circumstances and may include the partnership's own data.

The fair value of real property is determined by exercise of judgment based on management's experience informed by appraisals (by licensed appraisers), brokers' opinion of values, and publicly available information on in-market transactions. Appraisals of commercial real property generally present three approaches to estimating value: 1) market-comparables or sales approach; 2) cost to replace; and 3) capitalized cash flows or income approach.

These approaches may or may not result in a common, single value. The market-comparables approach may yield several different values depending on certain basic assumptions, including the consideration of adjustments made for any attributes specific to the real property.

Management has the requisite familiarity with the real estate markets it lends in and of the specific properties lent on to analyze sales-comparables and assess their suitability/applicability. Management is acquainted with market participants – investors, developers, brokers, lenders – that are useful, relevant secondary sources of data and information regarding valuation and valuation variability. These secondary sources may have familiarity with and perspectives on pending transactions, successful strategies to optimize value, and the history and details of specific properties – on and off the market – that enhance the process and analysis that is particularly and principally germane to establishing value in distressed markets and/or property types.

Cash in banks

Certain of the partnership's cash balances in banks exceed federally insured limits of \$250,000. The bank or banks in which funds are deposited are reviewed periodically for their general credit worthiness/investment grade credit rating. See Note 7 (Line of Credit) for compensating balance arrangements.

Loans and interest income

Performing loans are carried at amortized cost, which is generally equal to the unpaid principal balance (principal). Management has discretion to pay amounts (advances) to third parties on behalf of borrowers to protect the partnership's interest in the loan. Advances include, but are not limited to, the payment of interest and principal on a senior lien to prevent foreclosure by the senior lien holder, property taxes, insurance premiums, and attorney fees. Advances generally are stated at the amounts paid out on the borrower's behalf and any accrued interest on amounts paid out, until repaid by the borrower. For performing loans, interest is accrued daily on the principal plus advances, if any.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

Non-performing loans (i.e., loans with a payment in arrears) less than 180 days delinquent continue to recognize interest income as long as the loan is in the process of collection and is considered to be well-secured. Non-performing loans are placed on non-accrual status if 180 days delinquent or earlier if management determines that the primary source of repayment will come from the foreclosure and subsequent sale of the collateral securing the loan (which usually occurs when a notice of sale is filed) or when the loan is no longer considered well-secured. When a loan is placed on non-accrual status, the accrual of interest is discontinued for accounting purposes only; however, previously recorded interest is not reversed. A loan may return to accrual status when all delinquent interest and principal payments become current in accordance with the terms of the loan agreement. Late fees are recognized in the period received.

The partnership may fund a specific loan net of an interest reserve (one to two years) to insure timely interest payments at the inception of the loan. Any interest reserve is amortized over the period that the amount is prepaid. In the event of an early loan payoff, any unapplied interest reserves would be first applied to any accrued but unpaid interest and then as a reduction of principal.

In the normal course of the partnership's operating activities, performing loans that are maturing or have matured may be renewed at then current market rates of interest and terms for new loans.

From time to time, the manager negotiates and enters into loan modifications with borrowers whose loans are delinquent (i.e., non-performing). If a borrower is experiencing financial difficulties and a loan modification were to result in an economic concession to the borrower (i.e., a significant delay or reduction in cash flows compared to the original note), the modification is deemed a troubled debt restructuring (TDR).

In March 2020, various federal regulatory agencies issued an interagency statement on loan modifications and reporting for financial institutions working with borrowers affected by the Coronavirus. The interagency statement was effective immediately and impacted accounting for loan modifications. The agencies confirmed with the staff of the Financial Accounting Standards Board (FASB) that short-term modifications made on a good faith basis in response to COVID-19 to borrowers who were current prior to any relief, are not to be considered TDRs. This includes short-term (e.g., six months) modifications such as payment deferrals, fee waivers, extensions of repayment terms, or other delays in payment that are insignificant.

The partnership funds loans with the intent to hold the loans until maturity. From time to time the partnership may sell certain loans when the manager determines it to be in the best interest of the partnership. Loans are classified as held-for-sale once a decision has been made to sell loans and the loans held-for-sale have been identified. Loans classified as held for sale are carried at the lower of cost or fair value.

Pursuant to California regulatory requirements borrower payments are deposited into a trust account established by RMC with an independent bank and are presented on the balance sheet as "Loan payments in trust". Funds are disbursed to the partnership as collected which can range from same day for wire transfers and up to two weeks after deposit for checks.

Allowance for loan losses

Loans and the related accrued interest and advances (i.e., the loan balance) are analyzed on a periodic basis for ultimate recoverability. Collateral fair values are reviewed quarterly and the protective equity for each loan is computed. As used herein, "protective equity" is the dollar amount by which the net realizable value (i.e., fair value less the cost to sell) of the collateral, net of any senior liens, exceeds the loan balance, where "loan balance" is the sum of the unpaid principal, advances and the recorded interest thereon.

If based upon current information and events, it is probable the partnership will be unable to collect all amounts due according to the contractual terms of the loan agreement, then a loan may be designated as impaired. An insignificant delay or insignificant shortfall in the amount of payments does not constitute non-performance with the contractual terms of the original loan agreement if the manager expects to collect the amounts due including interest accrued at the contractual interest rate for the period of delay. In determining the probability that the borrower will not substantially perform according to the terms of the original loan agreement, the manager considers the following:

- payment status – if payments are in arrears 90+ days (typically 3 payments past due) loans are designated impaired unless resolution of the delinquency is forthcoming without significant delay;
- bankruptcy – if the borrower files bankruptcy, the loan is designated impaired;
- notice of sale – if the partnership files a notice of sale, the loan is designated impaired.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

Payments on loans designated as impaired are applied to late fees, then to the accrued interest, then to advances, and lastly to principal.

For loans that are deemed to be collateral dependent for repayment, a provision for loan losses is recorded to adjust the allowance for loan losses (principal and/or recorded interest) in an amount such that the net carrying amount (unpaid principal less the specific allowance) is reduced to the lower of the loan balance or the estimated fair value of the related collateral, net of any costs to sell and net of any senior debt and claims.

The partnership charges off uncollectible loans and related receivables directly to the allowance account once it is determined the full amount is not collectible. Any amounts collected after a charge off is deemed a recovery of loan losses. If the loan goes to foreclosure, an updated appraisal is ordered and the recorded investment in the loan is adjusted to the net realizable value of the REO to be acquired. The adjustment is made to the specific reserve in the allowance for loan losses by a charge or a credit to the provision for loan losses.

Real estate owned (REO)

Real estate owned (REO) is property acquired in full or partial settlement of loan obligations generally through foreclosure and is recorded at acquisition at the property's net realizable value, which is the fair value less estimated costs to sell, as applicable. The fair value estimates are derived from information available in the real estate markets including similar property, and often require the experience and judgment of third parties such as commercial real estate appraisers and brokers. The estimates figure materially in calculating the value of the property at acquisition, the level of charge to the allowance for loan losses and any subsequent valuation reserves. After acquisition, costs incurred relating to the development and improvement of property are capitalized to the extent they do not cause the recorded value to exceed the net realizable value, whereas costs relating to holding and disposition of the property are expensed as incurred. REO is analyzed periodically for changes in fair values and any subsequent write down is charged to operations expense. Any recovery in the fair value subsequent to such a write down is recorded, not to exceed the value recorded at acquisition. Recognition of gains on the sale of real estate is dependent upon the transaction meeting certain criteria related to the nature of the property and the terms of the sale including potential seller financing.

Debt issuance costs

Debt issuance costs are the fees and commissions incurred in the course of obtaining a line of credit for services from banks, law firms and other professionals and are amortized on a straight-line basis, which approximates the interest method, as interest expense over the term of the line of credit.

Recently issued accounting pronouncements

- *Accounting and Financial Reporting for Expected Credit Losses*

The FASB issued an Accounting Standards Update ("ASU") that significantly changes how entities will account for credit losses for most financial assets that are not measured at fair value through net income. The new standard will supersede currently in effect guidance and applies to all entities. Entities will be required to use a current expected credit loss ("CECL") model to estimate credit impairment. This estimate will be forward-looking, meaning management will be required to use not only historical trends and current conditions, but must also consider forecasts about future economic conditions to determine the expected credit loss over the remaining life of an instrument. This will be a significant change from the current incurred credit loss model and generally may result in allowances being recognized in earlier periods than under the current credit loss model. The ASU is effective for smaller reporting companies for interim and annual reporting periods in 2023.

RMI VIII invests in real estate secured loans made with the expectation that the possibility of credit losses is remote as a result of substantial protective equity provided by the underlying collateral. The real estate secured programs and low loan-to-value ratios have caused the partnership to expect that the adoption of the CECL model from the incurred loss models presently in use as to credit loss recognition will likely not materially impact the reported results of operations or financial position. However, the impact, if any, upon adoption will be dependent upon the facts and circumstances relating to the partnership's loans at that date.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

- *Reference Rate Reform*

In March 2020, the FASB issued ASU 2020-04, Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting, provides temporary optional expedients for various agreements and contracts that utilize the London Interbank Offered Rate (LIBOR) as the benchmark reference rate. The relief generally applies to eligible modifications of contractual terms that change (or have the potential to change) the amount or timing of contractual cash flows related to replacement of a reference rate. The relief allows such modifications to be accounted for as continuations of existing contracts without additional analysis. As the guidance in ASU 2020-04 is intended to assist entities during the global market-wide reference rate transition period, it is in effect from March 12, 2020 through December 31, 2022. The partnership is currently evaluating the impact of the potential discontinuance of LIBOR in relation to the partnership's line of credit and has not yet adopted the optional relief.

NOTE 3 – GENERAL PARTNERS AND OTHER RELATED PARTIES

The Partnership Agreement provides for fees as compensation to the manager and for reimbursement of qualifying expenses, as detailed below.

Mortgage servicing fees

The manager acting as servicing agent with respect to all loans is entitled to receive a servicing fee of up to 1.5% annually of the unpaid principal balance of the loan portfolio. The mortgage servicing fees are accrued monthly on all loans. Remittance to RMC is made monthly unless the loan has been assigned a specific loss reserve, at which point remittance is deferred until the specific loss reserve is no longer required, or the property has been acquired by the partnership.

Asset management fees

The general partners are entitled to monthly fees for managing the partnership's loan portfolio and operations of up to 1/32 of 1% of the "net asset value" (3/8 of 1% annually).

Costs from Redwood Mortgage Corp.

The manager is entitled to request reimbursement for operations expense incurred on behalf of RMI VIII, including without limitation, RMC's personnel and non-personnel costs incurred for qualifying business activities, including investor services, accounting, tax and data processing, postage and out-of-pocket general and administration expenses. Qualifying personnel/compensation costs and consulting fees are tracked by business activity, and then costs of qualifying activities are allocated to RMI VIII pro-rata based on the percentage of RMI VIII's limited partners' capital to the total capital of all related mortgage funds managed by RMC. Certain other non-personnel, qualifying costs such as postage and out-of-pocket general and administrative expenses can be tracked by RMC as specifically attributable to RMI VIII; other non-personnel, qualifying costs (e.g., RMC's accounting and audit fees, legal fees and expenses, occupancy, and insurance premiums) are allocated pro-rata based on the percentage of RMI's members' capital to total capital of the related mortgage funds managed by RMC.

Commissions and fees are paid by the borrowers to RMC

- *Brokerage commissions, loan originations*

For fees in connection with the review, selection, evaluation and negotiation of loans (including extensions), the general partners may collect loan brokerage commissions (points) limited to an amount not to exceed 4% of the total partnership assets per year. The loan brokerage commissions are paid by the borrowers to RMC, and thus are not an expense of the partnership. Loan brokerage commissions paid by the borrowers to RMC approximated \$87,000 and \$218,000 for the three months ended September 30, 2021 and 2020, respectively and \$350,000 and \$295,000 for the nine months ended September 30, 2021 and 2020, respectively.

- *Other fees*

RMC receives fees for processing, notary, document preparation, credit investigation, reconveyance and other mortgage related services. The amounts received are customary for comparable services in the geographical area where the property securing the loan is located, payable solely by the borrower and not by the partnership.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

Formation loan

Commissions for sales of limited partnership units paid to broker-dealers (“B/D sales commissions”) were paid by RMC and were not paid directly by the partnership out of offering proceeds. Instead, the partnership advanced to RMC amounts sufficient to pay the B/D sales commissions and premiums paid to partners in connection with unsolicited orders up to 7% of offering proceeds. The receivable arising from the advances is unsecured and non-interest bearing and is referred to as the “formation loan.” Since its inception, the partnership’s advances totaled \$22,567,000, of which \$3,522,000 remains outstanding at September 30, 2021.

RMC is repaying the formation loan principally from loan brokerage commissions earned on loans, early withdrawal penalties on partner withdrawals and other fees paid by the partnership. Since RMC will use the proceeds from loan brokerage commissions on loans to repay the formation loans and, if both or either one of the initial general partners is removed as a general partner by the vote thereafter designated, and if such successor or additional general partner(s) begins using any other loan brokerage firm for the placement of loans, RMC will be immediately released from any further obligation under the formation loans (except for a proportionate share of the principal installment due at the end of that year). In addition, if both of the general partners are removed, no successor general partners are elected, the partnership is liquidated and RMC is no longer receiving any payments for services rendered, the debt on the formation loans shall be forgiven and RMC will be immediately released from any further obligations under the formation loans.

The formation loan transactions for the nine months ended September 30, 2021 and 2020 are presented in the following table (\$ in thousands).

	2021	2020
Balance, January 1	\$ 3,983	\$ 4,292
Payments received from RMC	(341)	—
Early withdrawal penalties applied	(120)	(168)
Balance, September 30	<u>\$ 3,522</u>	<u>\$ 4,124</u>

RMC is repaying the formation loan such that the formation loan is paid by December 31, 2026. Beginning December 31, 2020, RMC has been making quarterly payments of principal, without interest, of approximately \$162,500, less early withdrawal penalties and plans to continue with quarterly payments until – in the opinion of the manager - the market uncertainties resulting from the COVID-19 pandemic are substantially resolved and loan brokerage commissions earned by the manager on new loan originations return to pre-pandemic levels. Annual payments of \$650,000 are expected to resume by December 2022.

Limited partner capital - withdrawals

Withdrawals of limited partners’ capital for the three and nine months ended September 30, 2021 and 2020 are presented in the following table (\$ in thousands).

Withdrawals	Three months ended		Nine months ended	
	2021	2020	2021	2020
Without penalty	\$ 3,307	\$ 3,767	\$ 10,044	\$ 11,813
With penalty	396	403	1,202	1,681
Total	<u>\$ 3,703</u>	<u>\$ 4,170</u>	<u>\$ 11,246</u>	<u>\$ 13,494</u>
Scheduled, at September 30,	<u>\$ 27,021</u>	<u>\$ 33,865</u>	<u>\$ 27,021</u>	<u>\$ 33,865</u>

Scheduled withdrawals of limited partners’ capital as of September 30, 2021 are presented in the following table (\$ in thousands).

2021	\$ 3,393
2022	10,387
2023	6,916
2024	4,141
2025	1,703
Thereafter	481
Total	<u>\$ 27,021</u>

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

Scheduled withdrawals of limited partners' capital of approximately \$1,066,000, are subject to early withdrawal penalties as the limited partners elected the accelerated payout option as permitted in the Partnership Agreement.

Other related party transactions

- *Payable to related parties*

From time to time, in the normal course of business operations, the partnership may have payables to and/or receivables from related parties. At September 30, 2021, the partnership had a payable to related parties of \$1,356 primarily due to the manager, and a receivable from related parties of \$1,050 from a related mortgage fund. At December 31, 2020 the payable to related parties consisted of accounts payable and cost reimbursements to the manager and related mortgage funds of \$3,388, which was offset by a receivable of \$5,101 due from the manager and related mortgage funds. The net amount due from the manager and related mortgage funds as of December 31, 2020 totaled \$1,713. The receivable was received from the manager and the payable was paid to the manager in March 2021.

- *Loan transactions with related parties*

In the ordinary course of business, performing loans may be transferred by executed assignment, in-part or in-full, between the RMC managed mortgage funds at par, which approximates fair value.

In the nine months ended September 30, 2021, a related mortgage fund transferred to RMI VIII two performing loans with aggregate principal of approximately \$1,371,000 in-full at par value, which approximates fair value. RMI VIII paid cash for the loans and the related mortgage fund has no continuing obligation or involvement with the loans. There were no loans transferred from related mortgage funds in the nine months ended September 30, 2020.

In the nine months ended September 30, 2021 RMI VIII transferred to a related mortgage fund seven performing loans with aggregate principal of approximately \$5,711,000 in-full at par value, which approximates fair value. In the nine months ended September 30, 2020 RMI VIII transferred to a related mortgage fund one performing loan with principal of approximately \$2,297,000 in-full at par value, which approximates fair value. The related mortgage fund paid cash for the loans and RMI VIII has no continuing involvement with the loans.

NOTE 4 – LOANS

Loans generally are funded at a fixed interest rate with a loan term of up to five years. Loans acquired are generally done so within the first six months of origination and are purchased at par value, which approximates fair value. See Note 3 (General Partners and Other Related Parties) for a description of loans transferred by executed assignments between the related mortgage funds.

As of September 30, 2021, 25 loans with principal of \$61,576,103 (representing 88% of the aggregate principal of the partnership's loan portfolio) have a term of five years or less. The remaining loans have terms longer than five years. Substantially all loans are written without a prepayment penalty provision.

As of September 30, 2021, 16 loans with principal of \$15,821,625 (representing 23% of the aggregate principal of the partnership's loan portfolio) provide for monthly payments of principal and interest, typically calculated on a 30-year amortization, with the remaining principal due at maturity. The remaining loans provide for monthly payments of interest only, with the principal due in full at maturity.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

Secured loans unpaid principal balance (principal)

Secured loan transactions for the three and nine months ended September 30, 2021, are summarized in the following table (\$ in thousands).

	<u>Three months ended</u>	<u>Nine months ended</u>
Principal, beginning of period	\$ 72,548	\$ 74,080
Loans funded	4,885	20,421
Principal collected	(6,167)	(19,449)
Loan transferred from related mortgage fund	—	1,371
Loans transferred to related mortgage fund	(1,039)	(5,711)
Loans sold to non-affiliate	—	(485)
Principal, September 30, 2021	<u>\$ 70,227</u>	<u>\$ 70,227</u>

During the nine months ended September 30, 2021, the partnership renewed five maturing (or matured) loans with aggregated principal of approximately \$23,035,000, which are not included in the activity shown in the table above. The loans were current and deemed well collateralized (i.e., the LTV for the collateral was within lending guidelines) at the time they were extended. The partnership did not renew any loans during the three months ended September 30, 2021.

The partnership funds loans with the intent to hold the loans until maturity, although from time to time the partnership may sell certain loans when the manager determines it to be in the best interest of the partnership.

In January 2021, a loan with principal of approximately \$485,000, was sold to an unaffiliated third party, for an amount that approximated the loan balance at the time of sale.

Pursuant to California regulatory requirements borrower payments are deposited into a trust account established by RMC with an independent bank and are presented on the balance sheet as “Loan payments in trust”. Funds are disbursed to the partnership as collected which can range from same day for wire transfers and up to two weeks after deposit for checks. At September 30, 2021 the loan payments in trust balance included \$690,000 related to a loan funded on the last day of the quarter, which did not record until October 1, 2021, and is not included in the activity shown in the table above. The remaining loan payments in trust of approximately \$52,000 at September 30, 2021, were disbursed to the partnership’s account by October 18, 2021. Loan payments in trust at December 31, 2020 were distributed to the partnership’s account by January 15, 2021.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

Loan characteristics

Secured loans had the characteristics presented in the following table (\$ in thousands).

	September 30, 2021	December 31, 2020
Number of secured loans	33	33
Secured loans – principal	\$ 70,227	\$ 74,080
Secured loans – lowest interest rate (fixed)	7.0%	5.0%
Secured loans – highest interest rate (fixed)	10.8%	10.8%
Average secured loan – principal	\$ 2,128	\$ 2,245
Average principal as percent of total principal	3.0%	3.0%
Average principal as percent of partners’ capital, net of formation loan	3.1%	2.9%
Average principal as percent of total assets	2.6%	2.7%
Largest secured loan – principal	\$ 10,200	\$ 10,200
Largest principal as percent of total principal	14.5%	13.8%
Largest principal as percent of partners’ capital, net of formation loan	14.9%	13.0%
Largest principal as percent of total assets	12.6%	12.1%
Smallest secured loan – principal	\$ 57	\$ 46
Smallest principal as percent of total principal	0.1%	0.1%
Smallest principal as percent of partners’ capital, net of formation loan	0.1%	0.1%
Smallest principal as percent of total assets	0.1%	0.1%
Number of California counties where security is located	12	14
Largest percentage of principal in one California county	38.6%	40.0%

As of September 30, 2021, the partnership’s largest loan, with principal of approximately \$10,200,000 is secured by an industrial building in the City and County of San Francisco, bears an interest rate of 9.5% and matures on March 1, 2022. As of September 30, 2021, the partnership had no construction or rehabilitation loans outstanding and had no commitments to lend, other than the loan funded to the trust on the last day of the quarter for \$690,000, which did not record until October 1, 2021.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

Lien position

At funding, secured loans had the lien positions presented in the following table (\$ in thousands).

	September 30, 2021			December 31, 2020		
	Loans	Principal	Percent	Loans	Principal	Percent
First trust deeds	26	\$ 61,164	87%	24	\$ 64,286	87%
Second trust deeds	7	9,063	13	9	9,794	13
Total principal, secured loans	<u>33</u>	<u>70,227</u>	<u>100%</u>	<u>33</u>	<u>74,080</u>	<u>100%</u>
Liens due other lenders at loan closing		15,668			15,759	
Total debt		<u>\$ 85,895</u>			<u>\$ 89,839</u>	
Appraised property value at loan closing		<u>\$ 160,410</u>			<u>\$ 180,041</u>	
Percent of total debt to appraised values (LTV) at loan closing ⁽¹⁾		<u>56.6%</u>			<u>53.8%</u>	

- (1) Based on appraised values and liens due other lenders at loan closing. The weighted-average loan-to-value (LTV) computation above does not take into account subsequent increases or decreases in property values following the loan closing, nor does it include decreases or increases on senior liens to other lenders.

Property type

Secured loans summarized by property type are presented in the following table (\$ in thousands).

	September 30, 2021			December 31, 2020		
	Loans	Principal	Percent	Loans	Principal	Percent
Single family ⁽²⁾	16	\$ 13,492	19%	19	\$ 16,598	22%
Multi-family	2	8,200	12	1	6,300	9
Commercial	15	48,535	69	12	49,682	67
Land	—	—	—	1	1,500	2
Total principal, secured loans	<u>33</u>	<u>\$ 70,227</u>	<u>100%</u>	<u>33</u>	<u>\$ 74,080</u>	<u>100%</u>

- (2) Single family property type at September 30, 2021, consists of 4 loans with aggregate principal of approximately \$1,793,000 that are owner occupied and 12 loans with aggregate principal of approximately \$11,699,000 that are non-owner occupied. At December 31, 2020, single family property type consisted of 8 loans with aggregate principal of \$3,344,000 that are owner occupied and 11 loans with aggregate principal of \$13,254,000 that are non-owner occupied. Single family includes 1-4 unit residential buildings, condominium units, townhouses and condominium complexes.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

Distribution by California counties

The distribution of secured loans within California by counties is presented in the following table (\$ in thousands).

	<u>September 30, 2021</u>		<u>December 31, 2020</u>	
	<u>Principal</u>	<u>Percent</u>	<u>Principal</u>	<u>Percent</u>
San Francisco Bay Area⁽³⁾				
San Francisco	\$ 27,121	38.6%	\$ 29,659	40.0%
San Mateo	8,610	12.3	16,756	22.6
Alameda	6,240	8.9	823	1.1
Santa Clara	4,600	6.6	4,600	6.2
Marin	1,656	2.3	917	1.2
Sonoma	578	0.8	—	0.0
Contra Costa	—	—	302	0.4
	<u>48,805</u>	<u>69.5</u>	<u>53,057</u>	<u>71.5</u>
Other Northern California				
Mariposa	57	0.1	46	0.1
Placer	—	0.0	1,500	2.0
Santa Cruz	—	0.0	485	0.7
Amador	—	0.0	701	0.9
	<u>57</u>	<u>0.1</u>	<u>2,732</u>	<u>3.7</u>
Northern California Total	<u>48,862</u>	<u>69.6</u>	<u>55,789</u>	<u>75.2</u>
Los Angeles & Coastal				
Los Angeles	11,269	16.0	10,199	13.8
Orange	2,194	3.1	642	0.9
Santa Barbara	2,062	2.9	2,070	2.8
Riverside	460	0.7	—	0.0
	<u>15,985</u>	<u>22.7</u>	<u>12,911</u>	<u>17.5</u>
Other Southern California				
San Bernardino	5,380	7.7	5,380	7.3
	<u>5,380</u>	<u>7.7</u>	<u>5,380</u>	<u>7.3</u>
Southern California Total	<u>21,365</u>	<u>30.4</u>	<u>18,291</u>	<u>24.8</u>
Total principal, secured loans	<u>\$ 70,227</u>	<u>100.0%</u>	<u>\$ 74,080</u>	<u>100.0%</u>

(3) Includes the Silicon Valley

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

Scheduled maturities

Secured loans scheduled to mature as of September 30, 2021 are presented in the following table (\$ in thousands).

	Loans	Principal	Percent
2021	2	\$ 1,000	1%
2022	20	54,628	78
2023	4	3,713	5
2024	1	590	1
2025	—	—	—
Thereafter	2	1,312	2
Total scheduled maturities	29	61,243	87
Matured at September 30, 2021	4	8,984	13
Total principal, secured loans	33	\$ 70,227	100%

In October 2021, one loan with principal of approximately \$7,994,000 included as matured at September 30, 2021 in the table above was brought current and extended with a new maturity date of March 2022.

Scheduled maturities are presented based on the most recent in-effect agreement with the borrower, including forbearance agreements. As a result, matured loans at September 30, 2021, for the scheduled maturities table may differ from the same captions in the tables of delinquencies and payments in arrears that are based on the loan terms and do not consider forbearance agreements. For matured loans, the partnership may continue to accept payments while pursuing collection of principal or while negotiating an extension of the loan's maturity date.

It is the partnership's experience that the timing of future cash receipts from secured loans will differ from scheduled maturities. Loans may be repaid or renewed before, at or after the contractual maturity date.

Delinquency/Non-performing secured loans

Secured loans summarized by payment-delinquency status are presented in the following table (\$ in thousands).

	September 30, 2021		December 31, 2020	
	Loans	Principal	Loans	Principal
Current	27	\$ 53,800	30	\$ 58,941
Past Due				
30-89 days	2	10,057	—	—
90-179 days	—	—	—	—
180 or more days	4	6,370	3	15,139
Total past due	6	16,427	3	15,139
Total principal, secured loans	33	\$ 70,227	33	\$ 74,080

In October 2021, one loan with principal of approximately \$7,994,000, included as 30 days delinquent in the table above was brought current and extended with a new maturity date of March 2022.

At September 30, 2021 there was one forbearance agreement in effect with principal of \$5,380,000, which is included in the table above as 180 or more days past due. At December 31, 2020 there were two forbearance agreements in effect with aggregate principal of \$10,735,000, both of which are included in the table above as 180 or more days past due.

No loan forbearance agreements or payment modifications were made during the nine months ended September 30, 2021, and none were in effect at December 31, 2020, that would be deemed troubled debt restructurings.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

Non-performing secured loans at September 30, 2021, and December 31, 2020, had principal payments in arrears totaling \$14,364,000 (6 loans) and \$15,139,000 (3 loans), respectively and interest payments in arrears totaling approximately \$300,000 and \$849,000, respectively. Payments in arrears for non-performing secured loans (i.e., monthly interest and principal payments past due 30 or more days) at September 30, 2021 and December 31, 2020, are presented in the following tables.

	Loans		Principal		Interest ⁽⁴⁾		Total payments in arrears
	Past maturity	Monthly payments	Past maturity	Monthly payments	Past maturity	Monthly payments	
At September 30, 2021							
Past due							
30-89 days (1-3 payments) ⁽⁵⁾	1	1	\$ 7,994	\$ —	\$ 56	\$ 16	\$ 8,066
90-179 days (4-6 payments)	—	—	—	—	—	—	—
180 or more days (more than 6 payments) ⁽⁶⁾	4	—	6,370	—	228	—	6,598
Total past due	<u>5</u>	<u>1</u>	<u>\$ 14,364</u>	<u>\$ —</u>	<u>\$ 284</u>	<u>\$ 16</u>	<u>\$ 14,664</u>

- (4) Interest includes foregone interest of approximately \$228,000 on non-accrual loans past maturity. Interest for September 2021 is due on October 1, 2021 and is not included in the payments in arrears at September 30, 2021.
- (5) One loan, with principal of approximately \$7,994,000 and interest of approximately \$56,000, included in past maturity payments (principal and interest) 30-89 days, was brought current and extended in October 2021. The loans new maturity date is March 2022.
- (6) One loan, with principal of approximately \$5,380,000, included in past maturity payments (principal and interest) 180 or more days, had forbearance agreements in place at September 30, 2021.

	Loans		Principal		Interest ⁽⁷⁾		Total payments in arrears
	Past maturity	Monthly payments	Past maturity	Monthly payments	Past maturity	Monthly payments	
At December 31, 2020							
Past due							
30-89 days (1-3 payments)	—	—	\$ —	\$ —	\$ —	\$ —	\$ —
90-179 days (4-6 payments)	—	—	—	—	—	—	—
180 or more days (more than 6 payments) ⁽⁸⁾	3	—	15,139	—	849	—	15,988
Total past due	<u>3</u>	<u>—</u>	<u>\$ 15,139</u>	<u>\$ —</u>	<u>\$ 849</u>	<u>\$ —</u>	<u>\$ 15,988</u>

- (7) Interest includes foregone interest of approximately \$512,000 on non-accrual loans past maturity. Interest for December 2020 was due on January 1, 2021 and is not included in the payments in arrears at December 31, 2020.
- (8) Two loans, with an aggregate principal of approximately \$10,735,000, included in past maturity payments (principal and interest) 180 or more days, had forbearance agreements in place at December 31, 2020.

Delinquency/Loans in non-accrual status

Secured loans in non-accrual status are summarized in the following table (\$ in thousands).

	September 30, 2021	December 31, 2020
Number of loans	4	3
Principal	\$ 6,370	\$ 15,139
Advances	109	24
Accrued interest ⁽⁹⁾	53	368
Total recorded investment	<u>\$ 6,532</u>	<u>\$ 15,531</u>
Foregone interest	<u>\$ 262</u>	<u>\$ 582</u>

- (9) Accrued interest in the table above is the amount of interest accrued prior to the loan being placed on non-accrual status, net of any payments received while in non-accrual status.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

Non-performing loans are placed on non-accrual status if 180 days delinquent or earlier if management determines that the primary source of repayment will come from the foreclosure and subsequent sale of the collateral securing the loan (which usually occurs when a notice of sale is filed) or when the loan is no longer considered well-secured. When a loan is placed on non-accrual status, the accrual of interest is discontinued for accounting purposes only (i.e., foregone interest in the table above); however, previously recorded interest is not reversed.

At September 30, 2021 and December 31, 2020, there were no loans 90 or more days past due and not in non-accrual status.

Provision/allowance for loan losses and impaired loans

Generally, the partnership has not recorded an allowance for loan losses as all loans have protective equity such that collection is deemed probable for all recorded amounts due on the loan. From time to time, the manager may deem it in the best interest of the partnership to agree to concessions to borrowers to facilitate a sale of collateral or refinance transactions primarily for secured loans in second lien position.

Activity in the allowance for loan losses for the nine months ended September 30, 2021 and 2020 is presented in the following table (\$ in thousands).

	2021	2020
Balance, January 1	\$ 50	\$ 50
Provision for loan loss	5	134
Recovery for loan losses	—	(134)
Balance, September 30	<u>\$ 55</u>	<u>\$ 50</u>

Loans designated impaired and any associated allowance for loan losses is presented in the following table (\$ in thousands).

	September 30, 2021	December 31, 2020
Number of loans	4	3
Principal	\$ 6,370	\$ 15,139
Recorded investment ⁽¹⁰⁾	6,532	15,531
Impaired loans without allowance	6,532	15,531
Impaired loans with allowance	—	—
Allowance for loan losses, impaired loans	—	—
Weighted average LTV at origination	51.4%	54.0%

(10) Recorded investment is the sum of principal, advances, and accrued interest for financial reporting purposes.

Loans designated impaired had an average recorded investment balance, interest income recognized, and interest income received in cash for the nine months ended September 30, 2021 and the year ended December 31, 2020 as presented in the following table (\$ in thousands).

	September 30, 2021	December 31, 2020
Average recorded investment	\$ 11,032	\$ 14,231
Interest income recognized	64	1,271
Interest income received in cash	374	502

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

NOTE 5 – REAL ESTATE OWNED (REO) AND MORTGAGES PAYABLE

REO transactions and valuation adjustments for the three and nine months ended September 30, 2021 and 2020 are summarized in the following tables (\$ in thousands).

	Three months ended			Nine months ended		
	REO	Valuation Allowance	REO, net	REO	Valuation Allowance	REO, net
Balance, beginning of period	\$ 12,044	\$ (3,533)	\$ 8,511	\$ 12,044	\$ (3,239)	\$ 8,805
Valuation allowance adjustment	—	—	—	—	(294)	(294)
Dispositions	(1,586)	1,333	(253)	(1,586)	1,333	(253)
Balance, September 30, 2021	\$ 10,458	\$ (2,200)	\$ 8,258	\$ 10,458	\$ (2,200)	\$ 8,258

	Three months ended			Nine months ended		
	REO	Valuation Allowance	REO, net	REO	Valuation Allowance	REO, net
Balance, beginning of period	\$ 12,161	\$ (3,239)	\$ 8,922	\$ 6,491	\$ (3,239)	\$ 3,252
Acquisitions from foreclosure	—	—	—	5,787	—	5,787
Dispositions	—	—	—	(117)	—	(117)
Balance, September 30, 2020	\$ 12,161	\$ (3,239)	\$ 8,922	\$ 12,161	\$ (3,239)	\$ 8,922

The fair value of the REO is adjusted on a nonrecurring basis. When it is determined that the fair value of REO is less than the original cost basis in the property based on management’s experience informed by appraisals (by licensed appraisers), brokers’ opinion of values and publicly available information on in-market transactions (Level 3 inputs) or if an offer deemed likely to result in a sale is received a write down is charged to operations expense. Any recovery in the fair value subsequent to such a write down is recorded, not to exceed the value recorded at acquisition.

The following transactions occurred during the nine months ended September 30, 2021.

- In July, the partnership sold - in Fresno County, a partially completed home subdivision. The net realized amount approximated the adjusted carrying value taking into account previously recorded valuation allowances.
- In June, the valuation allowance on REO properties was increased by \$294,000 based on pending sales data on transactions expected in the second half of 2021.

The following transactions occurred during the nine months ended September 30, 2020.

- In June, the partnership acquired – in Los Angeles County (Hollywood Hills) – by two foreclosure sales, two single-family residences on separate adjoining parcels with a shared driveway. The larger parcel and residence are 0.31 acres and approximately 5,200 square feet, respectively. The other parcel and residence are 0.12 acres and approximately 3,100 square feet, respectively. The aggregate estimated net realizable value of the two properties based on recent appraisals was \$5,787,000 (see below for mortgages payable and other liabilities assumed at foreclosure).
- In March, the partnership sold – in San Francisco County – one of two remaining units in a condominium complex for approximately \$186,000, with a gain of approximately \$68,000.

A gain on sale of REO was recognized in June 2021, related to a seller carryback on an REO property sold in 2016. The borrower paid the seller carryback note in-full in June 2021, and the previously deferred gain of \$79,000 was recognized.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

REO at September 30, 2021 was comprised of four properties with a carrying value of approximately \$8,258,000. REO is recorded at fair value less costs to sell at acquisition, and subsequently adjusted to the lower of the recorded cost or fair value less cost to sell based on appraisals and analysis by RMC:

- In Los Angeles County (Hollywood Hills) two single-family residences on separate adjoining parcels.
- In San Francisco County, 1 residential unit in a condominium complex. This unit is under contract to sell, with closing expected in the fourth quarter of 2021.
- In Stanislaus County, approximately 14 acres of undeveloped land zoned commercial.
- In San Francisco County, a real estate interest comprised of a condominium unit composed of storage lockers and signage rights for the exterior façade of the building.

The two Hollywood Hills single-family residences were acquired in June 2020 by foreclosure sales subject to two first mortgages, with aggregate principal outstanding of approximately \$2,449,000, and mortgage interest, property taxes, and other liabilities totaling approximately \$175,000. The mortgages were 201 and 242 days delinquent at the date of foreclosure sale, with accrued interest in arrears of approximately \$33,000 and \$40,000, and delinquent property taxes of \$23,000 and \$47,000 (advanced by the first mortgage lender), respectively. Interest in arrears and delinquent property taxes at acquisition are included in accounts payable on the consolidated balance sheet. In August 2021, the partnership paid in-full the outstanding principal balance of \$996,000 due on one of the mortgages, as well as the outstanding mortgage interest, late fees and other fees of approximately \$96,000.

At September 30, 2021, accrued liabilities on the consolidated balance sheet include accrued interest of approximately \$80,000, and property taxes of approximately \$89,000. The borrower has contested the foreclosure sale, and as of September 30, 2021, has not relinquished possession of the residences.

Mortgages payable at September 30, 2021 and December 31, 2020 are summarized in the following table (\$ in thousands).

Lender - summary of terms	September 30, 2021	December 31, 2020
Wells Fargo Bank - secured by a first trust deed on a single family residence located in Los Angeles County, matures November 1, 2044, monthly payment \$7,754.40, and interest at 4.125% until October 31, 2024; thereafter interest at LIBOR plus 2.25%, Wells Fargo submitted a payoff statement in July 2020.	\$ 1,453	\$ 1,453
East West Bank - secured by a first trust deed on a single family residence located in Los Angeles County, matures January 14, 2035, with interest at Prime plus 1% or 4.25% at June 30, 2020. Subsequent to foreclosure, the mortgage was paid in-full in August 2021.	—	996
Total mortgages payable	\$ 1,453	\$ 2,449

REO, net

REO, net in operations expense on the consolidated income statements is comprised of the following for the three and nine months ended September 30, 2021 and 2020 (\$ in thousands).

	Three months ended		Nine months ended	
	2021	2020	2021	2020
Holding costs, net of other income	\$ (83)	\$ (51)	\$ (210)	\$ (91)
Gain on sales	—	—	79	68
Valuation adjustments	—	—	(294)	—
REO, net	<u>\$ (83)</u>	<u>\$ (51)</u>	<u>\$ (425)</u>	<u>\$ (23)</u>

Holding costs, net of other income includes month-to-month rents received of approximately \$16,000 and \$24,000 for the three months ended September 30, 2021 and 2020, respectively, and \$60,000 and \$76,000 for the nine months ended September 30, 2021 and 2020, respectively for the homes in Fresno County, which were sold in July 2021, and the unit-storage lockers and signage in San Francisco county.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

NOTE 6 – FAIR VALUE

Secured loans

The following methods and assumptions are used when estimating fair value.

Secured loans, performing and non-performing not designated as impaired (Level 3) - Each loan is reviewed quarterly for its delinquency, LTV adjusted for the most recent valuation of the underlying collateral, remaining term to maturity, borrower's payment history and other factors. Due to the nature of the partnership's loans and borrowers the fair value of loan balances secured by deeds of trust is deemed to approximate the recorded amount (per the consolidated financial statements) as our loans:

- are of shorter terms at origination than commercial real estate loans by institutional lenders and conventional single-family home mortgage lenders;
- are written without a prepayment penalty causing uncertainty/a lack of predictability as to the expected duration of the loan; and
- have limited marketability and are not yet sellable into an established secondary market.

Secured loans, designated impaired (Level 3) - The fair value of secured loans designated impaired is the lesser of the fair value of the collateral or the enforceable amount of the note. Secured loans designated impaired are collateral dependent because it is expected that the primary source of repayment will not be from the borrower but rather from the collateral. The fair value of the collateral is determined on a nonrecurring basis by exercise of judgment based on management's experience informed by appraisals (by licensed appraisers), brokers' opinion of values and publicly available information on in-market transactions (Level 3 inputs). When the fair value of the collateral exceeds the enforceable amount of the note, the borrower is likely to redeem the note. Accordingly, third party market participants would generally pay the fair value of the collateral, but no more than the enforceable amount of the note.

The following methods and assumptions are used to determine the fair value of the collateral securing a loan.

Single family – Management's preferred method for determining the fair market value of its single-family residential assets is the sale comparison method. Management primarily obtains sales comparables (comps) via its subscription to the RealQuest service, but also uses free online services such as Zillow.com and other available resources to supplement this data. Sale comps are reviewed and adjusted for similarity to the subject property, examining features such as proximity to subject, number of bedrooms and bathrooms, square footage, sale date, condition and year built.

If applicable sale comps are not available or deemed unreliable, management will seek additional information in the form of brokers' opinions of value or appraisals.

Multi-family residential – Management's preferred method for determining the aggregate retail value of its multifamily units is the sale comparison method. Sale comps are typically provided in appraisals, or by realtors who specialize in multi-family residential properties. Sale comps are reviewed for similarity to the subject property, examining features such as proximity to subject, rental income, number of units, composition of units by the number of bedrooms and bathrooms, square footage, condition, amenities and year built.

Management's secondary method for valuing its multifamily assets as income-producing rental operations is the direct capitalization method. In order to determine market cap rates for properties of the same class and location as the subject, management refers to published data from reliable third-party sources such as the CBRE Cap Rate Survey. Management applies the appropriate cap rate to the subject's most recent available annual net operating income to determine the property's value as an income-producing project. When adequate sale comps are not available or reliable net operating income information is not available or the project is under development or is under-performing to market, management will seek additional information and analysis to determine the cost to improve and the intrinsic fair value and/or management will seek additional information in the form of brokers' opinion of value or appraisals.

Commercial buildings – Management's preferred method for determining the fair value of its commercial buildings is the sale comparison method. Sale comps are typically provided in appraisals, or by realtors who specialize in commercial properties. Sale comps are reviewed for similarity to the subject property, examining features such as proximity to subject, rental income, number of units, composition of units, common areas, and year built.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

Management's secondary method for valuing its commercial buildings is the direct capitalization method. In order to determine market cap rates for properties of the same class and location as the subject, management refers to reputable third-party sources such as the CBRE Cap Rate Survey. Management then applies the appropriate cap rate to the subject's most recent available annual net operating income to determine the property's value as an income-producing commercial rental project.

When adequate sale comps are not available or reliable net operating income information is not available or the project is under development or is under-performing to market, management will seek additional information and analysis to determine the cost to improve and the intrinsic fair value and/or management will seek additional information in the form of brokers' opinion of value or appraisals.

Commercial land – Commercial land has many variations/uses, thus requiring management to employ a variety of methods depending upon the unique characteristics of the subject land, including a determination of its highest and best use. Management may rely on information in the form of a sale comparison analysis (where adequate sale comps are available), brokers' opinion of value, or appraisal.

NOTE 7 – LINE OF CREDIT

In March 2020, RMI VIII entered into a revolving line of credit and term loan agreement and in September 2020 borrowed on the bank line of credit. Activity involving the line of credit during the nine months ended September 30, 2021 and 2020 is presented in the following table (\$ in thousands).

	2021	2020
Balance, January 1	\$ 2,453	\$ —
Draws	16,847	1,515
Repayments	(9,300)	—
Balance, September 30,	\$ 10,000	\$ 1,515
Line of credit - average daily balance	\$ 6,199	\$ 1,515

The partnership can borrow up to a maximum principal of \$10 million subject to a borrowing base calculation pursuant to a credit and term loan agreement (the loan agreement) with a bank. Amounts under the loan agreement are secured by a first priority security interest in the notes and deeds of trust of the pledged loans in the borrowing base. The loan agreement matures in March 2022 when all amounts outstanding are then due. The partnership has the option at the maturity date to convert the then outstanding principal balance on the line of credit to a one-year term loan - for a fee of one-quarter of one percent (0.25%) – thereby extending the maturity date to March 2023.

Interest on the outstanding principal is payable monthly and accrues at the per annum rate of the greater of (i) five percent (5%) or (ii) the sum of the one-month LIBOR rate plus three and one-quarter percent (3.25%). If the partnership does not maintain the required compensating balance with a minimum daily average of \$1.0 million for the calendar quarter, the interest rate automatically increases by one-quarter of one percent (0.25%) above that rate which would otherwise be applicable for the next calendar quarter retroactive to the beginning of the calendar quarter in which the compensating balance is not maintained. At September 30, 2021 the interest rate was five percent (5%).

For each calendar quarter during which the aggregate average daily outstanding principal is less than fifty percent (50%) of the maximum principal of \$10 million, there is a quarterly unused line fee equal to one-half of one percent (0.50%) per annum of the average daily difference between the average principal outstanding and fifty percent (50%) of the maximum principal of \$10 million (\$5,000,000).

The loan proceeds are to be used exclusively to fund secured loans. The loan agreement provides for customary financial and borrowing base reporting by the partnership to the lending bank and specifies that the partnership shall maintain (i) minimum tangible net worth of \$50 million, net of amounts due from related companies; (ii) debt service coverage ratio at all times of not less than 2.00 to 1.00; and (iii) loan payment delinquency of less than ten percent (10.0%) at calendar quarter-end, calculated as the principal of loans with payments over 61-days past due as determined by the lending bank's guidance, less loan loss allowances, divided by total principal of the partnership's loans. The loan agreement provides that in the event the loan payment delinquency rate exceeds 10.0% as of the end of any quarter, the bank will cease to make any further advances but agrees not to accelerate repayment of the loan.

**REDWOOD MORTGAGE INVESTORS VIII,
A California Limited Partnership
Notes to Consolidated Financial Statements
September 30, 2021 (unaudited)**

At September 30, 2021 and December 31, 2020, aggregate principal of pledged loans was approximately \$21,531,000 and \$5,371,000, respectively, with a maximum allowed advance thereon of approximately \$10,000,000 and \$3,491,000, respectively.

Debt issuance costs of approximately \$108,000 are being amortized over the two-year term of the loan agreement. Amortized debt issuance costs included in interest expense approximated \$13,000 for each of the three months ended September 30, 2021 and 2020 and approximated \$40,000 and \$27,000 for the nine months ended September 30, 2021 and 2020, respectively.

NOTE 8 – COMMITMENTS AND CONTINGENCIES, OTHER THAN LOAN AND REO COMMITMENTS

Commitments

Note 3 (General Partners and Other Related Parties) presents detailed discussion of the partnership's contractual obligations to RMC and detail of scheduled withdrawals of limited partners' capital at September 30, 2021.

Legal proceedings

As of September 30, 2021, the partnership is not involved in any legal proceedings other than those that would be considered part of the normal course of business. In the normal course of its business, the partnership may become involved in legal proceedings (such as assignment of rents, bankruptcy proceedings, appointment of receivers, unlawful detainers, judicial foreclosure, etc.) to collect the debt owed under the promissory notes, to enforce the provisions of the deeds of trust, to protect its interest in the real property subject to the deeds of trust and to resolve disputes with borrowers, lenders, lien holders and mechanics. None of these actions, in and of themselves, typically would be of any material financial impact to the net income or balance sheet of the partnership.

NOTE 9 – SUBSEQUENT EVENTS

The manager evaluated events subsequent to September 30, 2021 and determined that there were no events or transactions occurring during this reporting period that require recognition or disclosure in the unaudited consolidated financial statements.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the unaudited financial statements and notes thereto, which are included in Item 1 of this report on Form 10-Q, as well as the audited financial statements and the notes thereto, and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in the partnership's Annual Report on Form 10-K for the year ended December 31, 2020, filed with the U.S. Securities and Exchange Commission. The results of operations for the three and nine months ended September 30, 2021 are not necessarily indicative of the results to be expected for the full year.

Forward-Looking Statements

Certain statements in this Report on Form 10-Q which are not historical facts may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding the partnership's expectations, hopes, intentions, beliefs and strategies regarding the future. Forward-looking statements, which are based on various assumptions (some of which are beyond our control), may be identified by reference to a future period or periods or by use of forward-looking terminology, such as "may," "will," "believe," "expect," "anticipate," "continue," "possible" or similar terms or variations on those terms or the negative of those terms. Forward-looking statements include statements regarding trends in the California real estate market, future interest rates and economic conditions and their effect on the partnership and its assets, estimates as to the allowance for loan losses, estimates of future withdrawals of units, future funding of loans by the partnership, and beliefs relating to how the partnership will be affected by current economic conditions and trends in the financial and credit markets. Actual results may be materially different from what is projected by such forward-looking statements, therefore, you should not place undue reliance on forward-looking statements which reflect our view only as of the date hereof.

Factors that might cause such a difference include, but are not limited to, the following:

- changes in economic conditions, interest rates, and/or changes in California real estate markets;
- the impact of competition and competitive pricing for mortgage loans;
- the general partners' ability to make and arrange for loans that fit our investment criteria;
- whether we will have any future loan sales to unaffiliated third parties, and if we do, the gain, net of expenses, and the volume/timing of loan sales to unaffiliated third parties, which to date have provided only immaterial gains to us;
- the concentration of credit risks to which we are exposed;
- increases in payment delinquencies and defaults on our mortgage loans;
- changes in government regulation and legislative actions affecting our business; and,
- the COVID-19 pandemic and social and governmental responses to the pandemic have caused, and are likely to continue to cause, severe economic, market and other disruptions worldwide. The extent to which COVID-19 and related actions impact our operations will depend on future developments, which are highly uncertain and cannot be predicted with any degree of certainty. The ongoing ability of the partnership to meet its primary investment objectives and to generate funds for loans may be adversely affected by the COVID-19 pandemic and by the social and governmental responses and severe economic disruptions caused by the pandemic. As a result, we cannot at this time predict or estimate the impact of the COVID-19 pandemic, but it could have a material adverse effect on our business, financial condition, liquidity and results of operations for the remainder of 2021.

All forward-looking statements and reasons why results may differ included in this Form 10-Q are made as of the date hereof, and we assume no obligation to update any such forward-looking statement or reason why actual results may differ unless required by law.

Overview

Redwood Mortgage Investors VIII, a California Limited Partnership ("we", "RMI VIII" or the "partnership"), was formed in 1993 to engage in business as a mortgage lender and investor by making and holding-for-investment loans secured by California real estate, primarily through first and second deeds of trust. The partnership is externally managed. Redwood Mortgage Corp. ("RMC" or "the manager") is the manager of the partnership. See Note 3 (General Partners and Other Related Parties) to the consolidated financial statements included in Part I, Item 1 of this report for a detailed presentation of the partnership's activities for which related parties are compensated and for other related party transactions.

Cash generated from loan payoffs and borrower payments of principal and interest is used for operating expenses, distributions to limited partners and withdrawals. The cash flow, if any, in excess of these uses plus the cash from advances on the line of credit is reinvested in new loans.

Per the Partnership Agreement, no more than 20% of the total limited partners' capital account balances at the beginning of any year may be liquidated during any calendar year. Notwithstanding this 20% limitation, the general partners have the discretion to further limit the percentage of total limited partners' capital accounts that may be withdrawn in order to comply with the safe harbor provisions of the regulations under Section 7704 of the Internal Revenue Code of 1986, as amended, to avoid the partnership being taxed as a corporation.

See Note 1 (Organization and General) to the consolidated financial statements included in Part I, Item 1 of this report on Form 10-Q for additional detail on the organization and operations of RMI VIII which detail is incorporated by reference into this Item 2.

Critical Accounting Policies

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions about the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities, at the dates of the financial statements and the reported amounts of revenues and expenses during the reported periods. Such estimates relate principally to the determination of the allowance for loan losses, including, when applicable, the valuation of impaired loans (which itself requires determining the fair value of the collateral), and the valuation of real estate owned, at acquisition and subsequently. Actual results could differ significantly from these estimates.

Accounting policies are an integral part of our consolidated financial statements. For a summary of our critical accounting policies, see "Critical Accounting Policies" in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our annual report on Form 10-K for the year ended December 31, 2020.

There have been no material changes to our critical accounting policies since our annual report on Form 10-K.

Results of Operations

The following discussion describes our results of operations for the three and nine months ended September 30, 2021. While the COVID-19 pandemic has not had a material adverse effect on our reported results for our first three quarters, we are actively monitoring the impact of COVID-19, which may negatively impact our business, financial condition, liquidity and results of operations for subsequent periods.

RMC continues to monitor the impact the COVID-19 pandemic is having and may have on California real estate values. See Note 1 (Organization and General) to the consolidated financial statements included in Part I, Item 1 of this report for additional detail on the COVID-19 pandemic, the social and governmental responses thereto and the severe economic disruptions caused by the pandemic.

General economic and real estate market conditions – California

All of our mortgage loans are secured by California real estate. Our secured-loan investment activity and the value of the real estate securing our loans is dependent significantly on economic activity and employment conditions in California. Wells Fargo's Economics Group periodically provides timely, relevant information and analysis in its reports and commentary regarding California's employment and economic conditions. Highlights from a recently issued report from Wells Fargo Securities Economics Group is presented below.

In the publication "California Posts Modest Payroll Gain in September" dated October 22, 2021:

The Golden State Recovery Loses Some Shine

The pace of hiring appears to be moderating in California. Total nonfarm payrolls rose 47,400 net new jobs during September, the smallest gain since January, when the resurgence in COVID cases and renewed operating restrictions caused payrolls to briefly contract. With this monthly gain, the state has now recouped 63.5% of the 2.7 million jobs lost during the initial lockdown period from February to April last year. The overall moderation in employment growth is likely due to a number of factors. For starters, schools reopened to live in-person instruction, which likely resulted in more students leaving the labor market than usual. The late summer rise in COVID cases also brought back strict mask and vaccine mandates. While understandable from a public health standpoint, these restrictions and reignited fears over the virus are likely reducing economic engagement to a certain extent.

Another factor limiting the pace of hiring is a dwindling pool of labor for businesses to tap in order to fill open roles. The unemployment rate remained unchanged at 7.5% during September, as a 0.25% rise in household employment slightly outpaced a slight 0.16% change in the labor force. COVID concerns, difficulty in finding affordable childcare, rising transportation costs and early retirements are all detracting from labor force participation. The ending of expanded federal unemployment benefits, which

lapsed in early September, should eventually help bring more workers off the sidelines. The pandemic and rise of remote work has also accelerated the exodus of people and businesses to other states.

Much of the downshift in hiring during September can be traced to Southern California. Payrolls in the Los Angeles-Long Beach metro division fell by 18,400 jobs. The Anaheim-Santa Ana-Irvine metro also slipped 2,200, while Oxnard-Ventura gained just 100 jobs on net. San Diego posted a 3,200 job-gain, but that follows a 4,500 decline the month prior. Riverside-San Bernardino added 3,300 jobs. Meanwhile, the Bay Area has seen payroll growth pick up modestly. San Francisco and San Jose each registered a 6,000 job-increase. Oakland saw hiring increase only modestly, adding 200 to payrolls.

California's recovery may be losing a bit of momentum, but it remains firmly on track. Most major industries added jobs during the month. Leisure & hospitality added 23,300 jobs, more than any other industry. The state's tech industry also added a sizable number of jobs, with the professional, scientific & technical services industry expanding headcounts by 7,300 and information payrolls rising 5,000. Transportation, warehousing & utilities hiring picked up by 3,600 jobs, which comes as welcome news. Shortfalls of truck drivers and warehouse workers are one of the reasons for the growing backlog of container ships at the Ports of Los Angeles-Long Beach, which has become the epicenter of the nation's ongoing supply chain troubles.

Recovery Slowing, but Still on Track

- Total nonfarm payrolls rose 47,400 net new jobs during September, the smallest gain since payrolls declined in January. With the monthly gain, the state has now recouped 63.5% of the 2.7 million jobs lost during the initial lockdown period.
- Leisure & hospitality added 23,300 jobs, more than any other industry. Arts, entertainment & recreation rose 10,800, while accommodations & food services increased 12,500.
- The state's tech industry posted solid job gains during the month, with the professional, scientific & technical services industry expanding headcounts by 7,300 and information payrolls rising 5,000.
- Transportation, warehousing & utilities hiring picked up 3,600 jobs, which comes as welcome news. Shortfalls of truck drivers and warehouse workers are one of the reasons for the growing backlog of container ships at the Ports of Los Angeles-Long Beach, which has become the epicenter of the nation's ongoing supply chain woes.
- The public sector added 3,100 jobs, driven entirely by a gain at the state and local level.
- The healthcare industry increased headcounts by just 800 jobs. This translates to just a 0.03% gain for one of the state's largest sources of employment.
- Manufacturing posted a solid 5,700 rise in payrolls. Construction jobs climbed 1,400.
- The unemployment rate remained unchanged at 7.5% during September, as a 0.25% rise in household employment slightly outpaced a slight 0.16% change in the labor force.

Key performance indicators

Key performance indicators as of and for the nine months ended September 30, 2021 and 2020 are presented in the following table (\$ in thousands).

	2021	2020
Secured loans principal – end of period balance	\$ 70,227	\$ 77,301
Secured loans principal – average daily balance	\$ 73,416	\$ 81,313
Interest income	\$ 5,308	\$ 5,419
Portfolio interest rate ⁽¹⁾	8.9%	8.9%
Effective yield rate ⁽²⁾	9.6%	8.9%
Line of credit - end of period	\$ 10,000	\$ 1,515
Line of credit - average daily balance ⁽³⁾	\$ 6,199	\$ 1,515
Mortgages payable - end of period	\$ 1,453	\$ 2,449
Mortgages payable - average daily balance ⁽⁴⁾	\$ 2,256	\$ 2,449
Interest expense		
Line of credit	\$ 275	\$ 28
Mortgages payable	\$ 71	\$ 33
Provision for (recovery of) loan losses	\$ 4	\$ (134)
Operations expense	\$ 2,832	\$ 2,791
Net income	\$ 2,167	\$ 2,755
Percent ⁽⁵⁾⁽⁶⁾	3.7%	3.9%
Limited partners' capital – end of period	\$ 72,735	\$ 86,603
Limited partners' capital – average balance	\$ 77,804	\$ 92,513
Limited partners' capital – withdrawals ⁽⁷⁾	\$ 11,246	\$ 13,494

(1) Stated note interest rate, weighted daily average (annualized)

(2) Percent secured loans principal – average daily balance (annualized)

(3) The partnership entered into a revolving line of credit and term loan agreement in March 2020; the first advances on the line of credit provided for in the loan agreement were taken on September 28, 2020. See Note 7 (Line of Credit) to the consolidated financial statements included in Part I, Item 1 of this report on Form 10-Q for a presentation of the activity and discussion of the terms and conditions of the loan agreement.

(4) In June 2020, the partnership acquired by foreclosure sale two adjoining properties subject to two first mortgages. See Note 5 (Real Estate Owned (REO) and Mortgages Payable) to the consolidated financial statements included in Part I, Item 1 of this report on Form 10-Q for a presentation of the activity and of the terms and conditions of the mortgages payable.

(5) Percent of limited partners' capital – average balance (annualized)

(6) Percent based on the net income available to limited partners (excluding 1% of income and losses allocated to general partners)

(7) Scheduled liquidations as of September 30, 2021 were approximately \$27,021,000. Additional detail regarding limited partner capital withdrawals is available under the caption "Cash flows and Liquidity" in this Management Discussion and Analysis. Scheduled withdrawals of limited partner capital as of September 30, 2020 were approximately \$33,865,000.

Key performance indicators as of and for the three months ended September 30, 2021 and 2020 are presented in the following table (\$ in thousands).

	2021	2020
Secured loans principal – end of period balance	\$ 70,227	\$ 77,301
Secured loans principal – average daily balance	\$ 71,064	\$ 75,793
Interest income	\$ 1,669	\$ 1,574
Portfolio interest rate ⁽¹⁾	8.8%	8.8%
Effective yield rate ⁽²⁾	9.4%	8.3%
Line of credit - end of period	\$ 10,000	\$ 1,515
Line of credit - average daily balance ⁽³⁾	\$ 7,352	\$ 1,515
Mortgages payable - end of period	\$ 1,453	\$ 2,449
Mortgages payable - average daily balance ⁽⁴⁾	\$ 1,875	\$ 2,449
Interest expense		
Line of credit	\$ 108	\$ 15
Mortgages payable	\$ 20	\$ 26
Provision for (recovery of) loan losses	\$ 5	\$ (8)
Operations expense	\$ 800	\$ 882
Net income	\$ 741	\$ 700
Percent ⁽⁵⁾⁽⁶⁾	3.9%	3.1%
Limited partners' capital – end of period	\$ 72,735	\$ 86,603
Limited partners' capital – average balance	\$ 74,411	\$ 88,570
Limited partners' capital – withdrawals ⁽⁷⁾	\$ 3,703	\$ 4,170

(1) Stated note interest rate, weighted daily average (annualized)

(2) Percent secured loans principal – average daily balance (annualized)

(3) The partnership entered into a revolving line of credit and term loan agreement in March 2020; the first advances on the line of credit provided for in the loan agreement were taken on September 28, 2020. See Note 7 (Line of Credit) to the consolidated financial statements included in Part I, Item 1 of this report on Form 10-Q for a presentation of the activity and discussion of the terms and conditions of the loan agreement.

(4) In June 2020, the partnership acquired by foreclosure sale two adjoining properties subject to two first mortgages. See Note 5 (Real Estate Owned (REO) and Mortgages Payable) to the consolidated financial statements included in Part I, Item 1 of this report on Form 10-Q for a presentation of the activity and of the terms and conditions of the mortgages payable.

(5) Percent of limited partners' capital – average balance (annualized)

(6) Percent based on the net income available to limited partners (excluding 1% of income and losses allocated to general partners)

(7) Scheduled liquidations as of September 30, 2021 were approximately \$27,021,000. Additional detail regarding limited partner capital withdrawals is available under the caption "Cash flows and Liquidity" in this Management Discussion and Analysis. Scheduled withdrawals of limited partner capital as of September 30, 2020 were approximately \$33,865,000.

Secured loans

The September 30, 2021 secured loans principal of approximately \$70.2 million, was a reduction of 9.2% (\$7.1 million) compared to September 30, 2020 secured loans principal of approximately \$77.3 million. The loan portfolio and capital available to lend is declining due to partner withdrawals exceeding the net income retained in limited partners' capital accounts. We expect the loan portfolio and capital available to lend to continue to decline as a result of continuing partner withdrawals although this may be offset in part by utilizing the Line of Credit to fund future loans.

At September 30, 2021, limited partners' capital-end of period of approximately \$72.7 million was a reduction of 16.1% (\$13.9 million) compared to the September 30, 2020 limited partners' capital-end of period of \$86.6 million. See Note 3 (General Partners and Other Related Parties) to the consolidated financial statements included in Part I, Item 1 of this report on Form 10-Q for detailed presentations on withdrawals of limited partners' capital.

In future periods, reductions in limited partners' capital (and thereby in capital available to lend) may be offset in part by advances on the line of credit. The REO acquired by foreclosure sale, net of mortgages payable assumed, reduces the capital available to lend until the REO is sold. See Note 5 (Real Estate Owned (REO) and Mortgages Payable) to the consolidated financial statements included in Part I, Item 1 of this report on Form 10-Q for a presentation of the balances and the activity for REO.

We have sought to exercise strong discipline in underwriting loan applications and lending against collateral at amounts that create a mortgage portfolio that has substantial protective equity (i.e., property value to outstanding debt) as indicated by our overall conservative weighted-average loan-to-value ratio (LTV) at time of origination which at September 30, 2021 was 56.6%. Thus, based on the appraisal-based valuations at the time of loan inception, borrowers have, in the aggregate, equity of 43.4% in the property, and we as lenders have loaned in the aggregate 56.6% (including other senior liens on the property) against the properties we hold as collateral for the repayment of our loans.

Secured loans, principal by LTV and lien position at September 30, 2021 are presented in the following table (\$ in thousands). The LTVs shown in this table are updated for any appraisals ordered and received by the manager after origination of the loan.

LTV ⁽¹⁾	Secured loans, principal					
	First trust deeds	Percent	Second trust deeds	Percent	Total principal	Percent
<40%	\$ 12,834	18.3%	\$ —	0.0%	\$ 12,834	18.3%
40-49%	460	0.7	5,826	8.2	6,286	8.9
50-59%	12,640	18.0	—	0.0	12,640	18.0
60-69%	25,342	36.1	3,059	4.3	28,401	40.4
Subtotal <70%	51,276	73.1	8,885	12.5	60,161	85.6
70-79%	9,888	14.1	178	0.3	10,066	14.4
Subtotal <80%	61,164	87.2	9,063	12.8	70,227	100.0
≥80%	—	0.0	—	0.0	—	0.0
Total	<u>\$ 61,164</u>	<u>87.2%</u>	<u>\$ 9,063</u>	<u>12.8%</u>	<u>\$ 70,227</u>	<u>100.0%</u>

(1) LTV classifications in the table above are based on the partnership's recorded investment in the loan.

Non-performing secured loans, principal by LTV and lien position at September 30, 2021 are presented in the following table (\$ in thousands). The LTVs shown in this table are updated for any appraisals ordered and received by the manager after origination of the loan.

LTV ⁽²⁾	Non-performing secured loans, principal					
	First trust deeds	Percent ⁽³⁾	Second trust deeds	Percent ⁽³⁾	Total Principal	Percent ⁽³⁾
<40%	\$ 990	1.4%	\$ —	0.0%	\$ 990	1.4%
40-49%	—	0.0	—	0.0	—	0.0
50-59%	2,063	2.9	—	0.0	2,063	2.9
60-69%	13,374	19.0	—	0.0	13,374	19.0
Subtotal <70%	16,427	23.3	—	0.0	16,427	23.3
70-79%	-	0.0	—	0.0	—	0.0
Subtotal <80%	16,427	23.3	—	0.0	16,427	23.3
≥80%	—	0.0	—	0.0	—	0.0
Total	<u>\$ 16,427</u>	<u>23.3%</u>	<u>\$ —</u>	<u>0.0%</u>	<u>\$ 16,427</u>	<u>23.3%</u>

(2) LTV classifications in the table above are based on the partnership's recorded investment in the loan.

(3) Percent of secured loan principal, end of period balance.

Payments in arrears for non-performing secured loans (i.e., principal and interest payments past due 30 or more days) at September 30, 2021, totaled approximately \$14.7 million of which \$14.4 million was principal, and approximately \$300,000 was accrued interest. Almost the entire principal in arrears was loans past maturity, all of which were in first lien position.

One loan, with principal of approximately \$7,994,000, included in LTV 60-69% in the table above, was brought current and extended in October 2021. The loan's new maturity date is March 2022.

See Note 4 (Loans) to the consolidated financial statements included in Part I, Item 1 of this report for detail of the secured loan portfolio, including loan characteristics, scheduled maturities, delinquency and payments in arrears, loans in non-accrual status and the allowance for loan losses, which presentations are incorporated by reference into this Item 2.

Performance overview/net income 2021 v. 2020

Net income available to limited partners as a percent of limited partners' capital – average daily balance (annualized) was 3.7% and 3.9% for the nine months ended September 30, 2021 and 2020, respectively. Net income decreased approximately \$588,000 (21.3%) for the nine months ended September 30, 2021 as compared to the same period in 2020, primarily due to the reduction in net interest income of approximately \$396,000 (7.4%) and increased operations expense of approximately \$41,000 (1.5%).

Analysis and discussion of income from operations 2021 v. 2020 (nine months ended)

Significant changes to net income for the nine months ended September 30, 2021 compared to the same period in 2020 are summarized in the following table (\$ in thousands).

	Net interest income	Provision for (recovery of) loan losses	Operations expense	Net income
Nine months ended				
September 30, 2021	\$ 4,962	\$ 4	\$ 2,832	\$ 2,167
September 30, 2020	5,358	(134)	2,791	2,755
Change	<u>\$ (396)</u>	<u>\$ 138</u>	<u>\$ 41</u>	<u>\$ (588)</u>
Change				
Decrease secured loans principal - average daily balance	(554)	—	(99)	(455)
Effective yield rate	443	—	—	443
Amortization of debt issuance costs	(13)	—	—	(13)
Interest on line of credit	(234)	—	—	(234)
Interest on mortgages payable assumed at foreclosure	(38)	—	—	(38)
Decrease limited partners' capital - average balance	—	—	(83)	83
Decrease in allocable expenses from the manager	—	—	(29)	29
Reimbursements to RMC, costs for recovery of loan losses	—	—	(100)	100
Expanded legal and audit services	—	—	60	(60)
Tax compliance cost efficiency	—	—	(69)	69
Timing of services rendered	—	—	(45)	45
REO sales, net	—	—	(11)	11
REO acquisitions	—	—	119	(119)
REO valuation adjustments	—	—	294	(294)
Collected recoveries year-over-year	—	139	—	(139)
Other	—	(1)	4	(16)
Change	<u>\$ (396)</u>	<u>\$ 138</u>	<u>\$ 41</u>	<u>\$ (588)</u>

The table above displays only significant changes to net income for the period and does not cross foot as insignificant components (e.g. other income) are not included.

Net interest income

Net interest income decreased approximately \$396,000 for the nine months ended September 30, 2021 compared to the same period in 2020.

Interest income declined approximately \$111,000 (2.0%) for the nine months ended September 30, 2021 compared to the same period in 2020. The secured loans principal – average daily balance decreased \$7.9 million (9.7%) to approximately \$73.4 million, and the effective yield rate increased by 0.7 percentage points to 9.6% for the nine months ended September 30, 2021 as compared to the same period in 2020.

Interest expense increased approximately \$285,000 (467.2%) for the nine months ended September 30, 2021 as compared to the same period in 2020 as the line of credit was utilized and mortgage interest expense accrued for the full period in 2021.

Provision (recovery)/allowance for loan losses

Generally, the partnership has not recorded a provision/allowance for loan losses as the secured loans have protective equity such that collection is deemed probable for all recorded amounts due on the loan. There was a \$5,000 addition to the provision for loan losses during the nine months ended September 30, 2021. There were no charge-offs to the provision for loan losses during the nine months ended September 30, 2021 and 2020. In the nine months ended September 30, 2021 an insignificant recovery was recognized on a loan.

During the nine months ended September 30, 2020, the partnership recorded a recovery of loan losses of \$134,000 from a court order dated June 2020 pursuant to the terms of a judgment dated October 2012 against a borrower/guarantor. The amounts recovered were previously charged off.

Operations expense

Significant changes to operations expense for the nine months ended September 30, 2021 compared to the same period in 2020 are summarized in the following table (\$ in thousands).

	Mortgage servicing fees	Asset management fees	Costs from RMC	Professional services	REO, net	Other	Total
Nine months ended							
September 30, 2021	\$ 825	223	502	817	425	40	\$ 2,832
September 30, 2020	924	265	676	885	23	18	2,791
Change	<u>\$ (99)</u>	<u>(42)</u>	<u>(174)</u>	<u>(68)</u>	<u>402</u>	<u>22</u>	<u>\$ 41</u>
Change							
Decrease secured loans principal - average daily balance	(99)	—	—	—	—	—	(99)
Decrease limited partners' capital - average balance	—	(42)	(41)	—	—	—	(83)
Decrease in allocable expenses from the manager	—	—	(29)	—	—	—	(29)
Reimbursements to RMC, costs for recovery of loan losses	—	—	(100)	—	—	—	(100)
Expanded legal and audit services	—	—	—	60	—	—	60
Tax compliance cost efficiency	—	—	—	(69)	—	—	(69)
Timing of services rendered	—	—	—	(45)	—	—	(45)
REO sales, net	—	—	—	—	(11)	—	(11)
REO acquisitions	—	—	—	—	119	—	119
REO valuation adjustments	—	—	—	—	294	—	294
Other	—	—	(4)	(14)	—	22	4
Change	<u>\$ (99)</u>	<u>(42)</u>	<u>(174)</u>	<u>(68)</u>	<u>402</u>	<u>22</u>	<u>\$ 41</u>

Mortgage servicing fees

The decrease in mortgage servicing fees for the nine months ended September 30, 2021, as compared to the same period in 2020, was primarily due to the decrease in the secured loans principal – average daily balance to approximately \$73.4 million from approximately \$81.3 million. Fees are charged by RMC at the annual rate of 1.5%.

Asset management fees

The decrease in asset management fees for the nine months ended September 30, 2021, as compared to the same period in 2020, was primarily due to the decrease in limited partners' capital – average balance to approximately \$77.8 million from \$92.5 million. Asset management fees are charged up to 1/32 of 1% of the "net asset value" (3/8 of 1% annually).

Costs from RMC

The decrease in costs from RMC of approximately \$174,000 for the nine months ended September 30, 2021 as compared to the same period in 2020 was due to the reduction of the partnership's limited partners' capital as a percent of the total capital of the related mortgaged funds managed by RMC, a decrease in allocable payroll and professional services, and a final reimbursement of \$100,000 in 2020 related to a 2019 recovery of loan losses.

Professional services

Professional services consist primarily of information technology, legal, audit and tax compliance, and consulting expenses.

The decrease in professional services of approximately \$68,000 for the nine months ended September 30, 2021 as compared to the same period in 2020 was due primarily to a reduction of tax compliance costs as a result of process efficiency implemented in 2021 and reduction of fees from contractors due principally to the timing of services to be rendered for the year. The reductions were offset by expanded legal and audit services associated with securing the line of credit, loan transactions and valuation of loan collateral.

REO, net

The September 30, 2021, REO balance was approximately \$8.3 million compared to the September 30, 2020 balance of approximately \$8.9 million.

In June 2021, the valuation allowance on REO properties was increased by \$294,000 based on pending sales data on transactions expected in the second half of 2021.

During the nine months ended September 30, 2021 a partially completed home subdivision in Fresno county was sold at a price approximating the adjusted carrying value taking into account previously recorded valuation allowances. There were no REO acquisitions in the nine months ended September 30, 2021.

A gain on sale of REO was recognized in June 2021, related to a seller carryback on an REO property sold in 2016. The borrower paid the seller carryback note in-full in June 2021, and the previously deferred gain of \$79,000 was recognized upon payment.

During the nine months ended September 30, 2020, one condominium unit in an REO property located in San Francisco County was sold with a gain of approximately \$68,000 and two single family residences on separate adjoining parcels with a shared driveway in Los Angeles County (Hollywood Hills) were acquired by two separate foreclosure sales, totaling approximately \$5.8 million.

Holding costs, net of other income includes month-to-month rents received of approximately \$60,000 and \$76,000 for the nine months ended September 30, 2021 and 2020, respectively for the homes in Fresno County, which were sold in July 2021, and the unit-storage lockers and signage in San Francisco county.

See Note 5 (Real Estate Owned (REO) and Mortgages Payable) to the consolidated financial statements included in Part I, Item 1 of this report for detailed presentations of REO sales transactions, and additional information regarding REO activity during the period.

Analysis and discussion of income from operations 2021 v. 2020 (three months ended)

Significant changes to net income for the three month period ended September 30, 2021 compared to the same period in 2020 are summarized in the following table (\$ in thousands).

	Net interest income	Provision for (recovery of) loan losses	Operations expense	Net income
Three months ended				
September 30, 2021	\$ 1,541	5	800	\$ 741
September 30, 2020	1,533	(8)	882	700
Change	<u>\$ 8</u>	<u>13</u>	<u>(82)</u>	<u>\$ 41</u>
Change				
Decrease secured loans principal - average daily balance	(113)	—	(21)	(92)
Effective yield rate	208	—	—	208
Interest on line of credit	(93)	—	—	(93)
Interest on mortgages payable assumed at foreclosure	6	—	—	6
Decrease limited partners' capital - average balance	—	—	(26)	26
Decrease in allocable expenses from the manager	—	—	(19)	19
Expanded legal and audit services	—	—	(6)	6
Timing of services rendered	—	—	(40)	40
REO acquisitions	—	—	32	(32)
Collected recoveries year-over-year	—	13	—	(13)
Other	—	—	(2)	(34)
Change	<u>\$ 8</u>	<u>13</u>	<u>(82)</u>	<u>\$ 41</u>

The table above displays only significant changes to net income for the period and does not cross foot as insignificant components (e.g. other income) are not included.

Net interest income

Net interest income increased approximately \$8,000 (0.5%) for the three months ended September 30, 2021 compared to the same period in 2020.

Interest income increased approximately \$95,000 (6.0%) for the three months ended September 30, 2021 compared to the same period in 2020. The secured loans principal – average daily balance decreased \$4.7 million (6.2%) to approximately \$71.1 million, and the effective yield rate increased by 1.1 percentage points to 9.4% for the three months ended September 30, 2021 as compared to the same period in 2020.

Interest expense increased approximately \$87,000 (212.2%) for the three months ended September 30, 2021 as compared to the same period in 2020 as the line of credit was utilized and interest on mortgage interest expense accrued for the full period in 2021.

Provision (recovery)/allowance for loan losses

Generally, the partnership has not recorded a provision/allowance for loan losses as the secured loans have protective equity such that collection is deemed probable for all recorded amounts due on the loan. There was a \$5,000 addition to the allowance for loan losses during the three months ended September 30, 2021. There were no additions to the allowance for loan losses during the three months ended September 30, 2020. There were no charge-offs to the provision for loan losses during the three months ended September 30, 2021 or 2020.

Operations expense

Significant changes to operations expense for the three months ended September 30, 2021 compared to the same period in 2020 are summarized in the following table (\$ in thousands).

	Mortgage servicing fees	Asset management fees	Costs from RMC	Professional services	REO, net	Other	Total
Three months ended							
September 30, 2021	\$ 265	71	148	224	83	9	\$ 800
September 30, 2020	286	84	185	275	51	1	882
Change	<u>\$ (21)</u>	<u>(13)</u>	<u>(37)</u>	<u>(51)</u>	<u>32</u>	<u>8</u>	<u>\$ (82)</u>
Change							
Decrease secured loans principal - average daily balance	(21)	—	—	—	—	—	(21)
Decrease limited partners' capital - average balance	—	(13)	(13)	—	—	—	(26)
Decrease in allocable expenses from the manager	—	—	(19)	—	—	—	(19)
Legal and audit services	—	—	—	(6)	—	—	(6)
Timing of services rendered	—	—	—	(40)	—	—	(40)
REO acquisitions	—	—	—	—	32	—	32
Other	—	—	(5)	(5)	—	8	(2)
Change	<u>\$ (21)</u>	<u>(13)</u>	<u>(37)</u>	<u>(51)</u>	<u>32</u>	<u>8</u>	<u>\$ (82)</u>

Mortgage servicing fees

The decrease in mortgage servicing fees for the three months ended September 30, 2021 as compared to the same period in 2020, was primarily due to the decrease in the secured loans principal – average daily balance to approximately \$71.1 million from approximately \$75.8 million. Fees are charged by RMC at the annual rate of 1.5%.

Asset management fees

The decrease in asset management fees for the three months ended September 30, 2021, as compared to the same period in 2020, was primarily due to the decrease in limited partners' capital – average balance to approximately \$74.4 million from \$88.6 million. Asset management fees are charged up to 1/32 of 1% of the "net asset value" (3/8 of 1% annually).

Costs from RMC

The decrease in costs from RMC of approximately \$37,000 for the three months ended September 30, 2021 as compared to the same period in 2020 was due to the reduction of the partnership's limited partners' capital as a percent of the total capital of the related mortgaged funds managed by RMC, and a decrease in allocable payroll and professional services.

Professional services

Professional services consist primarily of information technology, legal, audit and tax compliance, and consulting expenses.

The decrease in professional services of approximately \$51,000 for the three months ended September 30, 2021 compared to the same period in 2020 was due primarily to a reduction of fees from contractors due principally to the timing of services to be rendered for the year.

REO, net

The September 30, 2021, REO balance was approximately \$8.3 million compared to the September 30, 2020 balance of approximately \$8.9 million.

During the three months ended September 30, 2021 a partially completed home subdivision in Fresno County was sold at a price approximating the adjusted carrying value taking into account previously recorded valuation allowances. There were no REO sales in the three months ended September 30, 2020.

There were no REO acquisitions in the three months ended September 30, 2021 or 2020.

Holding costs, net of other income includes month-to-month rents received of approximately \$16,000 and \$24,000 for the three months ended September 30, 2021 and 2020, respectively for the homes in Fresno County, which were sold in July 2021, and the unit-storage lockers and signage in San Francisco county.

See Note 5 (Real Estate Owned (REO) and Mortgages Payable) to the consolidated financial statements included in Part I, Item 1 of this report for detailed presentations of REO activity during the period.

Cash flows and liquidity

Cash flows by business activity for the nine months ended September 30, 2021 and 2020 are presented in the following table (\$ in thousands).

	Nine Months Ended September 30	
	2021	2020
Limited partners' capital		
Withdrawals, net of early withdrawal fees	\$ (11,126)	\$ (13,326)
Distributions	(1,156)	(1,400)
Formation loan	341	—
Cash used in limited partners' capital	(11,941)	(14,726)
Borrowings		
Line of credit advances, net	7,547	1,515
Interest paid	(265)	—
Debt issuance costs paid - line of credit	—	(108)
Mortgages repaid	(996)	—
Promissory note to related party	—	850
Cash from borrowings	6,286	2,257
Loan earnings and payments		
Interest received, net	5,480	4,879
Late fees	105	54
Recovery of loan losses	—	134
Loans funded, net	(21,111)	(3,775)
Principal collected	19,449	7,441
Loan transferred from related mortgage fund	(1,371)	—
Loans transferred to related mortgage fund	5,711	2,297
Loans sold to non-affiliate, net	485	—
Advances received from (made on) loans	39	(62)
Total cash from loan production	8,787	10,968
REO		
Sale proceeds, net	216	186
Holding costs	(201)	(91)
Cash from REO operations and sales	15	95
Operations expense, excluding REO holding costs	(2,256)	(2,423)
Net increase (decrease) in cash	\$ 891	\$ (3,829)
Cash, end of period	\$ 1,255	\$ 313

Limited partners' capital - withdrawals

Withdrawals of limited partners' capital for the three and nine months ended September 30, 2021 and 2020 are presented in the following table (\$ in thousands).

Withdrawals	Three months ended		Nine months ended	
	2021	2020	2021	2020
Without penalty	\$ 3,307	\$ 3,767	\$ 10,044	\$ 11,813
With penalty	396	403	1,202	1,681
Total	\$ 3,703	\$ 4,170	\$ 11,246	\$ 13,494
Scheduled, at September 30,	\$ 27,021	\$ 33,865	\$ 27,021	\$ 33,865

Scheduled withdrawals of limited partners' capital at September 30, 2021 are presented in the following table (\$ in thousands).

2021	\$	3,393
2022		10,387
2023		6,916
2024		4,141
2025		1,703
Thereafter		481
Total	\$	<u>27,021</u>

Scheduled withdrawals of limited partners' capital of approximately \$1,066,000, are subject to early withdrawal penalties as the limited partners elected the accelerated payout option as permitted in the Partnership Agreement.

Borrowings

In March 2020, RMI VIII entered into a revolving line of credit and term loan agreement. For the nine months ended September 30, 2021, the line of credit had an average daily balance of approximately \$6.2 million. At September 30, 2021, the balance was \$10.0 million. See Note 7 (Line of Credit) to the consolidated financial statements included in Part I, Item 1 of this report for a detailed presentation of the activity and discussion on the terms and provisions of the loan agreement, which presentation is incorporated by this reference into this Item 2.

In June 2020, the partnership acquired REO by foreclosure sale subject to two mortgages payable of approximately \$2,449,000. In August 2021, the partnership paid in-full the outstanding principal balance of \$996,000 due on one of the mortgages. See Note 5 (Real Estate Owned (REO) and Mortgages Payable) to the consolidated financial statements included in Part I, Item 1 of this report for a detailed presentation on mortgage notes payable, which presentation is incorporated by this reference into this Item 2.

Contractual obligations

At September 30, 2021, the partnership had no construction or rehabilitation loans outstanding and no off-balance sheet arrangements as such arrangements are not permitted by the Partnership Agreement. At September 30, 2021, the partnership had no commitments to lend other than the loan funded to the trust on the last day of the quarter for \$690,000, which did not record until October 1, 2021. Note 3 (General Partners and Other Related Parties) to the consolidated financial statements included in Part I, Item 1 of this report presents detailed discussion of the partnership's contractual obligations to the general partners.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not included because the partnership is a smaller reporting company.

Item 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

The partnership is externally managed by RMC. The manager is solely responsible for managing the business and affairs of the partnership, subject to the voting rights of the limited partners on specified matters. The manager acting alone has the power and authority to act for and bind the partnership. RMC provides the personnel and services necessary for us to conduct our business, as we have no employees of our own.

California limited partnerships generally do not have a board of directors, nor, therefore, do we have an audit committee of the board of directors. Thus, there is no conventional independent oversight of the partnership's financial reporting process. The manager, however, provides the equivalent functions of a board of directors and of an audit committee for, among other things, the following purposes:

- appointment, compensation, review and oversight of the work of the independent public accountants; and
- establishing and maintaining internal controls over financial reporting.

RMC, as the manager, carried out an evaluation, with the participation of RMC's President (acting as principal executive officer/principal financial officer) of the effectiveness of the design and operation of the manager's controls and procedures over financial reporting and disclosure (as defined in Rule 13a-15 of the Exchange Act) for and as of the end of the period covered by this report. Based upon that evaluation, RMC's principal executive officer/principal financial officer concluded, as of the end of such period, that the manager's disclosure controls and procedures were effective in recording, processing, summarizing, and reporting, on a timely basis, information required to be disclosed by us in our reports that we file or submit under the Exchange Act.

Changes to Internal Control Over Financial Reporting

There have not been any changes in internal control over financial reporting (as such term is defined in Rules 13a-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, the manager's or partnership's internal control over financial reporting.

PART II – OTHER INFORMATION

Item 1. **Legal Proceedings**

As of September 30, 2021, the partnership was not involved in any legal proceedings other than those that would be considered part of the normal course of business. In the normal course of business, the partnership may become involved in various types of legal proceedings such as assignment of rents, bankruptcy proceedings, appointment of receivers, unlawful detainers, judicial foreclosure, etc. to enforce provisions of the deeds of trust, collect the debt owed under promissory notes or protect or recoup its investment from real property secured by the deeds of trust and resolve disputes between borrowers, lenders, lien holders and mechanics. None of these actions would typically be of any material importance.

Item 1A. **Risk Factors**

Not included because the partnership is a smaller reporting company.

Item 2. **Unregistered Sales of Equity Securities and Use of Proceeds**

There were no sales of securities by the partnership which were not registered under the Securities Act of 1933.

Liquidations are made once a quarter, on the last business day of the quarter. Liquidations for the three months ended September 30, 2021 were approximately \$3,703,000. The unit liquidation program is ongoing and available to partners beginning one year after the purchase of the units. The maximum number of units that may be liquidated in any year and the maximum amount of liquidation available in any period to partners are subject to certain limitations described in the Partnership Agreement.

Item 3. **Defaults Upon Senior Securities**

Not Applicable.

Item 4. **Mine Safety Disclosures**

Not Applicable.

Item 5. **Other Information**

None.

Item 6. **Exhibits**

Exhibit No.	Description of Exhibits
10.1	Business Loan Agreement; Promissory Note dated March 13, 2020; Pledge and Security Agreement
10.2	Promissory Note; Pledge and Security Agreement dated September 30, 2020
10.3	Promissory Note; Pledge and Security Agreement dated October 14, 2020
31.1	Certification of General Partner pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of General Partner pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS*	Inline XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH*	Inline XBRL Taxonomy Extension Schema Document
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**REDWOOD MORTGAGE INVESTORS VIII, a
California Limited Partnership
(Registrant)**

Date: November 15, 2021

By: **Redwood Mortgage Corp., General Partner**

By: /s/ Michael R. Burwell
Name: Michael R. Burwell
Title: President, Secretary and Treasurer
(On behalf of the registrant, and in the capacity of
principal financial officer), Director

Date: November 15, 2021

By: **Michael R. Burwell, General Partner**

By: /s/ Michael R. Burwell
Name: Michael R. Burwell
Title: General Partner